GRAND TRAVERSE COUNTY BROWNFIELD REDEVELOPMENT AUTHORITY

FIRST AMENDED DEVELOPMENT AND REIMBURSEMENT AGREEMENT FOR PINE STREET DEVELOPMENT ONE, LLC

This First Amended Development Agreement for Pine Street Development One, LLC ("this Agreement") is made on April 22, 2021, between Pine Street Development One, LLC, a Michigan limited liability company (the "Owner") and the **GRAND TRAVERSE COUNTY BROWNFIELD REDEVELOPMENT AUTHORITY** (the "GTCBRA"), a Michigan public body corporate.

PREMISES

- A. The GTCBRA and Owner are parties to a certain Development Agreement dated November 25, 2008 (the "Original Development Agreement") related to the development of certain Eligible Property described on **Exhibit A** (the "Site") as generally depicted on **Exhibit B** attached hereto. This Agreement amends the Original Development Agreement, which remains in effect as stated except as amended by this Agreement.
- B. The GTCBRA has been formed pursuant to Act 381, Public Acts of Michigan, 1996, MCL 125.2651 et seq. ("Act 381"), to promote the revitalization, redevelopment, and reuse of contaminated, tax reverted, blighted, functionally obsolete, or historically designated properties. The GTCBRA has approved a Brownfield Plan (defined below and attached as **Exhibit C**) that includes the Site, Development thereon, the Eligible Property, and the Eligible Activities.
- C. The GTCBRA has determined in furtherance of its purposes and to accomplish its goals and Brownfield Plan to reimburse the cost of certain "Eligible Activities" as defined by Sec. 2(o) of Act 381, Public Acts of 1996, MCL 125.2652(o) within Eligible Property on the Site and as described in the Brownfield Plan and Act 381 Work Plans (defined below and attached as **Exhibit D** ("Work Plans")) as the same may be subsequently amended or supplemented, up to total reimbursement of \$4,094,868 in Tax Increment Revenues from the Site (the "Pooled Reimbursement").
- D. Pursuant to the Brownfield Plan and the Act 381 Work Plans, the GTCBRA will capture 100% of the available Tax Increment Revenues authorized by law to be captured from the levies imposed by taxing jurisdictions upon taxable property for the Eligible Property consistent with Act 381, as amended, and the Brownfield Plan approved by the GTCBRA (the "Tax Increments"). Upon satisfaction of the conditions expressed in this Agreement, the GTCBRA will use the Tax Increment Revenues as provided by law and as described in this Agreement.
- E. Owner is transferring a portion of the Site to GLC Northern Michigan Pine, LLC ("GLC") pursuant to the terms of a separate Real Estate Purchase Agreement and enters into this Agreement, with consent of GLC to (i) provide for the allocation of the Pooled Reimbursement as set forth herein between Owner and GLC, and (ii) become effective upon the transfer of title of any portion of the Site from Owner to GLC.

F. As of the date hereof, GLC and GTCBRA are also entering into a Development and Reimbursement Agreement consistent with the terms of this Agreement (the "Related Development Agreement") which will be effective upon the transfer of title to any portion of the Site from Owner to GLC.

In consideration of the premises and the mutual covenants contained in this Agreement, the Owner and the GTCBRA hereby enter into this Agreement and covenant and agree as follows:

ARTICLE 1.

- Section 1.1 Incorporation of Premises; <u>Definitions</u>. The above Premises are incorporated as terms of this Agreement. The following capitalized terms used in this Agreement shall have the following meanings, except to the extent the context in which they are used requires otherwise:
- (a) "Act 381" means the Brownfield Redevelopment Financing Act ("BRA"), Act 381 of Michigan Public Acts of 1996, as amended, MCL 125.2651 et seq.
- (b) "Act 381 Work Plan" means the Work Plan approved by the GTCBRA, Michigan Strategic Fund/Michigan Economic Development Corporation (MSF/MEDC), and/or the Michigan Department of Environment, Great Lakes, and Energy (EGLE), including the Non-Environmental Act 381 Work Plan approved by MSF on December 15, 2008 and the Environmental Act 381 Work Plan approved by EGLE on May 14, 2020, as amended from time to time and attached as **Exhibit D**, as subsequently amended or supplemented.
- (c) "Agreement" means this Development and Reimbursement Agreement entered into between the GTCBRA and the Owner.
- (d) "Brownfield Plan" means the Brownfield Redevelopment Plan, as defined under Act 381, and adopted by the Grand Traverse County Board of Commissioners on October 31, 2007 (and concurred by the City of Traverse City on June 16, 2008), Agreements Administratively Adjusted by the GTCBRA on June 27, 2019 and April 22, 2021 with no change to the Estimated Grand Total of Eligible Activities to: (1) adjust costs among Non-Environmental and Environmental Eligible Activities, and (2) recognize the 2021 project (all of which adjustments have been made as allows and do not change the validity of the adopted Brownfield Plan, so long as the Estimated Grand Total Eligible Activity costs do not exceed \$4,094,868).
- (a) "Contractor" means any general or environmental contractor or subcontractor with whom the Owners contracts to complete work at the Eligible Property and/or Site.
 - (b) "County" means the County of Grand Traverse, Michigan.
- (c) "Development" means the site work, building construction, utilities, and equipment relating to the eligible property as described in the Brownfield Plan.

- (d) "Eligible Activities" means those response activities as defined by Sec. 2(o) of Act 381, Public Acts of 1996, as amended, MCL 125.2652(o), or approved by EGLE or MSF as administered by the MEDC as part of the Act 381 Work Plan. Eligible Activities are identified in the 381 Work Plan as either "EGLE Eligible Activities" or "MEGA Eligible Activities".
- (e) "Eligible Property" means the property as defined by Sec. 2(p) of Act 381, MCL 125.2652(p) upon which the Eligible Activities will be conducted.
- (f) "Environmental Consultant" means any environmental consulting firm retained or hired by the Owner to fulfill all or part of its obligations under this Agreement, including the Eligible Activities set forth in the Act 381 Work Plan.
- (g) "Event of Default" means the failure of performance or breach by a party to carry out its obligations under this Agreement or, with respect to a party, if any representation or warranty of such party was materially not accurate when made, and such obligation has not been performed or such representation or warranty corrected within 30 days after written notice thereof has been given by the other party. It also means any filing of bankruptcy or bankruptcy reorganization by the Owner.
- (h) "GTCBRA" means the Grand Traverse County Brownfield Redevelopment Authority, established by the County Commission on September 24, 1997, or its successors.
- (i) "Indemnified Persons" means the County, the GTCBRA, and their members, officers, agents and employees.
- (j) "Maximum Cost of Eligible Activities" means the GTCBRA's maximum obligation to pay for the Eligible Activities and not to exceed the amount of \$3,567,012 set forth in the approved Act 381 Work Plan, unless otherwise amended or supplemented.
- (k) "MSF Work Plan" means the site-specific Work Plan covering non-environmental Eligible Activities approved subsequent to this agreement by the MSF or GTCBRA, as subsequently amended or supplemented.
 - (1) "Owner" means Pine Street Development One, LLC, or its successors.
- (m) "Site" means the real property located in the County of Grand Traverse, State of Michigan, as described in attached **Exhibit A** and depicted in **Exhibit B**. The Site and its description may be amended by the parties to reflect any transfer of land after the execution of this agreement. Such a modification shall be by amendment of this agreement and shall be in writing signed by both parties.
- (n) "Tax Increment Revenues" means tax increment revenues, as defined by Act 381, from all taxable real and personal property located on the Project Site during the life of the Brownfield Plan.

- (o) "Transaction Costs" means GTCBRA's costs, expenses, and liabilities related to the authorization, execution, administration, oversight, fulfillment of the GTCBRA's obligations under this the Agreement, which such items shall include, but not be limited to, direct or indirect fees and expenses incurred as a result of the application; amendments to the Brownfield Plan; approvals of the Development, Brownfield Plan, Act 381 Work Plan and this Agreement, and any subsequent amendments; printing costs; costs of reproducing documents; filing and recording fees; counsel fees; financial expenses; insurance fees and expenses; administration and accounting for the loan proceeds and tax increments revenues; oversight and review; and all other costs, liabilities, or expenses, related to preparation and carrying out or enforcing the Brownfield Plan, the Act 381 Work Plan and this Agreement, or other related agreements with Owner, if any, and any other costs, charges, expenses, and professional and attorney fees in connection with the foregoing.
- Section 1.2 <u>Number and Gender</u>. The definitions of terms herein shall apply equally to the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine, and neuter forms.

ARTICLE 2.

COVENANTS OF THE OWNER

- Section 2.1 <u>Construction of Development</u>. The Owner shall proceed with the development and the obligations under this Agreement at its discretion. If it decides to do so, it shall proceed with due care and diligence and commence and complete the Eligible Activities and the Development on its portion of the Site (if not already completed) in accordance with this Agreement, and in accordance with any applicable law, regulation, code and ordinance.
- Section 2.2 <u>Covenant to pay Financial Obligations</u>. The Owner will facilitate the Development utilizing its Owner's own funds, including financing obtained by the Owner, and receive reimbursement from the GTCBRA (also referred to as the "Debt Obligation") of an amount up to \$1,372,890 of the Pooled Reimbursement to the extent of available Tax Increment Revenues for payment of the Eligible Activities in accordance with the terms of this Agreement the Brownfield Plan, and the Act 381 Work Plan. The GTCBRA may first establish a contingency reserve fund for the Brownfield Plan and Development Project, which shall be not more than twenty percent (20%) of such tax increment funds in any one year. Subject to payment into such reserve, the revenues shall then be utilized by the parties and payment made in the following order of priority:
 - (a) First, the revenues will be applied to administrative and transaction costs;
 - (b) Then, payment of such amounts from the Pooled Reimbursement to Owner for Eligible Activities expenses under this Agreement (and to Original Developer under the Related Development Agreement) will be in accordance with the general payment schedule (and percentages) attached hereto as **Exhibit E** which provide for receipt of 100% of all Tax Increment Revenues through 2022, and then 50% of such Tax Increment Revenues beginning in 2023 and continuing thereafter through such time as Owner receives reimbursements totaling \$1,372,890 (after which time GLC shall receive 100% of all remaining Tax Increment Revenues).

The funds held for the contingency reserve will be distributed to the Owner for Eligible Activities expenses upon receipt of the subsequent year's tax increment capture, subject to the priority of payment described in (a) and (b) of this paragraph. Upon satisfactory completion of the Eligible Activities, the remainder of the contingency reserve fund may be applied to GTCBRA's administrative and transaction costs and the Owner's Eligible Activity expenses, in that order of priority.

It is anticipated that there will be sufficient available Tax Increment Revenues to meet the obligations under this Agreement. However, if for any reason the Development does not result in sufficient revenues to satisfy such obligations, the Owner agrees and understands that it will have no claim or further recourse of any kind or nature against the GTCBRA except from available captured Tax Increment Revenues, and if for any reason the Tax Increment Revenues are insufficient or there are none, then Owner assumes full responsibility for any such loss or cost.

The Owner further agrees and understands that the Tax Increment Revenues used to reimburse Owner for eligible expenses under this Agreement are from the entirety of the Site and the taxable values of property within the Site not owned by Owner may impact the amount of Tax Increment Revenues and/or amount of reimbursement available to Owner hereunder.

It is expressly understood and agreed that the reimbursement by GTCBRA is subject to the following conditions:

- (a) Approval by EGLE and/or MSF, and GTCBRA of (1) the Act 381 Work Plan, as amended or supplemented, or (2) of the Eligible Activity as qualifying for school tax capture; however, to the extent an Eligible Activity falls outside (1) or (2) of this subparagraph, then the Eligible Activity must be identified in the Work Plan, as amended, and approved by the GTCBRA for local tax recapture to the extent authorized by Act 381.
- (b) The Owner shall provide proof of ownership of areas within the Site if applicable, and shall provide the GTCBRA with a list of any known potentially responsible party (PRP) for the contamination on the property, and shall have performed all of the covenants, obligations, terms and conditions to be performed by it pursuant to this Agreement or other agreement with GTCBRA, and all preconditions to the performance of the Owner shall have been satisfied.
- (c) Owner shall provide written proof of waivers of liens by any Environmental Consultant or any Contractor providing services as described in this Agreement.
- (d) Owner shall pay all real estate tax obligations when due.
- (e) GTCBRA shall only be obligated to reimburse the Debt Obligation that has been reviewed and approved by the GTCBRA. Approval of the application and subsequent approvals of brownfield plans, work plans, or any other determination of eligibility in no way guarantees or establishes a right to reimbursement of

expenditures through tax increment financing prior to review or approval of invoices. Expenditures must be documented to be reasonable for Eligible Activities by submission of invoices and other appropriate documentation. Reimbursement shall only occur pursuant to the terms and conditions of this Agreement, as well as the policies and procedures of the GTCBRA for review and approval of invoices. All invoices for any Eligible Activities on the Site must be submitted to the GTCBRA for its review within 60 days from the date of mutual execution of this Agreement, 60 days from the date of the completed Project receiving its Certificate of Occupancy, or one year from the date of the invoice, whichever is later. While the GTCBRA may waive this requirement in its discretion for good cause shown, the GTCBRA shall be under no obligation to reimburse any invoice for an Eligible Activity that is not submitted within such 60 day or one-year period, whichever is later.

Section 2.3 Indemnification of Indemnified Persons.

- (a) The Owner shall defend, indemnify and hold the Indemnified Persons harmless from any loss, damages, costs, expense (including reasonable counsel fees) or liability of any nature due to any and all suits, actions, legal or administrative proceedings, demands or claims arising or resulting from the following:
 - (1) Any activity undertaken pursuant to this Agreement or from injuries to persons or property as a result of the construction, ownership or operation, use or maintenance of the Development by Owner.
 - (2) Any material acts or omissions, negligent or otherwise, of the Owner's Environmental Consultant and/or Contractors (as defined in Sec. 6.1) or their employees or agents in the performance of the work specified in this Agreement.
 - (3) The failure of the Owner's Environmental Consultant and/or Contractors to comply with the provisions of this Agreement.
- (b) If any suit, action or proceeding is brought against any Indemnified Person, the Indemnified Person promptly shall give notice to the Owner and the Owner shall defend such Indemnified Person with counsel selected by the Owner, which counsel shall be reasonably satisfactory to the Indemnified Person. In any such proceeding, the Indemnified Person shall cooperate with the Owner and the Owner shall have the right to settle, compromise, pay or defend against any such claim on behalf of such Indemnified Person, except that the Owner may not settle or compromise any claim if the effect of doing so would be to subject the Indemnified Person to criminal penalties, unless such Indemnified Person gives its consent. The Owner shall not be liable for payment or settlement of any such claim or proceeding made without its consent.

- (c) The Owner also shall indemnify the Indemnified Persons for all reasonable costs and expenses, including reasonable counsel fees, incurred in successfully enforcing or pursuing any obligation of or claim against the Owner or Owner's Environmental Consultant or Contractors under this Agreement or any related agreement. To the extent that the enforcement of such obligation or claim involves a claim against an Environmental Consultant or Contractor who performs work or services under the terms or within the scope of this Agreement, the Environmental Consultant's or Contractor's agreement with the Owner shall be deemed to be a third-party beneficiary contract in favor of the GTCBRA or any Indemnified Persons.
- (d) The Owner shall assure that to the extent an Environmental Consultant or Contractor provides services toward completion of any Eligible Activities for Owner, at a minimum, the Environmental Consultant or Contractor shall provide to the GTCBRA and the County proof of insurance set forth in Sec. 6.12 of this Agreement.
- (e) The Owner shall obtain written acknowledgment that the Environmental Consultant or any Contractor could be liable to GTCBRA for all damage, loss, injury or expense to the extent such person or entity's acts or omissions arising out of the performance of activities under this Agreement are actionable negligence or gross negligence, or constitute intentional misconduct; the Consultant or any Contractor shall be liable for contribution to GTCBRA for any such damage, loss, injury or expense of a third party arising out of such activities, notwithstanding Sec. 20128 of the NREPA, MCL 324.20128, for releases aggravated or proximately caused by the Environmental Consultant or Contractor. This paragraph shall not affect any other liabilities or remedies of the GTCBRA.
- (f) Notwithstanding any other provision of this Agreement, the Owner shall obtain their Environmental Consultant's and other Contractors' written agreements to defend, indemnify and hold harmless the Indemnified Persons against and from all liabilities, losses, damages, costs, expenses (including attorney fees), causes of action, suits, claims and demands for judgment, to the same extent as the Owner's indemnification provisions under this Section. This indemnity shall only apply to the Environmental Consultant's or Contractor's actions, and the Consultant or Contractor shall have no obligation to indemnify, defend or hold harmless the Indemnified Persons for any loss, liability, claim, damage, cost or expense arising out of, related to or resulting from any activities performed by other Environmental Consultants or Contractors on the Property.
- (g) The indemnity provisions shall survive the term of this Agreement.
- (h) Proof of insurance required in subparagraph (d), the written acknowledgement in subparagraph (e) and the written agreements in subparagraph (f) shall be filed with the GTCBRA before any work begins or before any reimbursement under the terms of this agreement.

(i) A breach of the foregoing provisions of Sec. 2.3 at the option of GTCBRA constitutes, or will result in, a breach of the Development Agreement.

Section 2.4 The Owner's Repayment Obligation.

In the event any monies received by the Owner under this Agreement are determined to be outside the scope of Eligible Activities for the Development conducted by or at the direction of Owner or not approved in accordance with this Agreement, the Owner shall not use and shall return such monies to the GTCBRA. If the monies have been already utilized for such improper purpose, the Owner shall repay such monies to the GTCBRA. In addition to any other remedies, GTCBRA shall have the right of set-off for return or repayment of such monies against its obligations under this Agreement.

Section 2.5 Deduction from Owner's Right to Reimbursement.

The Owner grants the GTCBRA the right to deduct or set off from any reimbursement obligation to Owner the costs incurred by the GTCBRA in the successful enforcement of the terms of this Agreement or other claims in the event of a breach or default of this Agreement by the Owner.

Section 2.6 Site Access. The Owner shall grant to GTCBRA, the EGLE and/or MSF, or their designated agents, access to the Site to exercise their respective rights related to the purposes and pursuant to the terms of this Agreement. Site access shall include the right to perform any eligible activities by the GTCBRA, as provided in the Brownfield Plan and Work Plan, in the GTCBRA's discretion. The GTCBRA shall give the Owner 24 hours written notice of its intent to access the Site whenever possible. If notice cannot be given due to an emergency or any other unforeseen circumstance, the GTCBRA shall give notice as is reasonable and practicable under the circumstances.

ARTICLE 3.

CONDITIONS PRECEDENT TO OWNER'S OBLIGATION

- Section 3.1 Conditions Precedent to Owner's Obligations to Construct the Development. The obligations of Owner to complete Eligible Activities and construct the Development on the portion of the Site owned by Owner, as contemplated herein, are subject to the following conditions precedent which must be satisfied by the GTCBRA as required herein, except as expressly provided in this Agreement or otherwise waived by the Owner:
 - (a) No action, suit, proceeding or investigation shall be pending before any court, public board or body to which the Owner, the County or the GTCBRA is a party, or threatened against the Owner, the County or the GTCBRA contesting the validity or binding effect of this Agreement or the validity of the Brownfield Plan or Act 381 Work Plan, which could result in an adverse decision which would have one or more of the following effects:
 - (1) A material adverse effect upon the ability of the GTCBRA to collect and use Tax Increment Revenues to repay its obligations under this Agreement.
 - (2) A material adverse effect on the Owner's or the GTCBRA's ability to comply with the obligations and terms of this Agreement, the Brownfield Plan, or the Act 381 Work Plan.
 - (b) There shall have been no Event of Default by the GTCBRA and no action or inaction by the GTCBRA eventually which with the passage of time could become an Event of Default.
 - (c) The GTCBRA shall have performed all of the terms and conditions to be performed by it pursuant to this Agreement.

ARTICLE 4.

COVENANTS OF THE GTCBRA

- Section 4.1 Adoption of Plan. The GTCBRA will prepare and submit the Act 381 Work Plan (and amendments as necessary) in accordance with Act 381 which will provide for the payment of transaction costs and reimbursement to the Owner of the Owner's Eligible Activity expenses that have been conducted, completed and approved in accordance with the scope and terms of this Agreement, Act 381, the Brownfield Plan, and any applicable Act 381 Work Plan, and approved by the GTCBRA pursuant to its policies and procedures. These policies and procedures include, but are not limited to, the GTCBRA's standards for local tax incremental financing eligibility.
- Section 4.2 <u>Completion of Eligible Activities.</u> Upon the Owner's satisfactory completion of the Eligible Activities described in the Brownfield Plan and/or Work Plan, as amended or

supplemented, pursuant to this Agreement, and approved by EGLE and/or MSF and where applicable approved by the GTCBRA, the GTCBRA shall reimburse the Owner subject to and in accordance with the terms set forth in this Agreement. The Owner shall have sole responsibility to pay the Owner's Environmental Consultant and/or Contractors for completion of such Eligible Activities and provide written waiver of any liens. If the Owner incurs any expenses or costs for any activities other than the Eligible Activities or the costs exceed its portion of the Maximum Cost of Eligible Activities for reimbursement (as referenced in Section 2.2) as set forth in the Brownfield Plan, the Act 381 Work Plan, or approval of the GTCBRA, the Owner shall bear such costs without any obligation on the part of GTCBRA. If the costs of Eligible Activities set forth in Exhibit C, as amended or supplemented, are less than its portion of such Maximum Cost, then the Owner shall have no further right of reimbursement beyond its actual costs.

Section 4.3 GTCBRA or Contract Manager Oversight. The GTCBRA may retain the services of a qualified contract manager to exercise oversight of the Owner and its Environmental Consultant and/or Contractors for purposes of assuring that the activities, invoices and accounting by the Owner are fair, reasonable, and constitute Eligible Activities within the meaning and scope of this Agreement, the Brownfield Plan, the Act 381 Work Plan, and Act 381. The Owner shall provide to the GTCBRA Director and the GTCBRA's contract manager access to data, reports, sampling results, invoices, and related documents reasonably necessary to fulfill the exercise of such oversight. It is expressly understood that GTCBRA has no right to control or to exercise any control over the actual services or performance by the Owner of the Eligible Activities, except as to assurance that the Owner has met the conditions and requirements of this Agreement.

Section 4.4 Limitation of Obligations and Liabilities to Third Persons or Parties.

The GTCBRA and County of Grand Traverse shall have no liability to the Owner under this Agreement except to reimburse the Owner for its Eligible Activities in accordance with the Act 381 Work Plan that have been approved by the EGLE, MEGA and the GTCBRA as provided by law and under the terms of this Agreement. No other obligation or liability of GTCBRA to the Owner or any third person or party is created by this Agreement, except as stated herein.

ARTICLE 5.

CONDITIONS PRECEDENT TO GTCBRA'S OBLIGATIONS

Section 5.1 <u>Conditions Precedent to GTCBRA's obligation to reimburse Eligible Activities expenses for the Owner's Development</u>

The obligations of the GTCBRA to reimbursement of costs to the Owner for completion of Eligible Activities expenses as contemplated herein shall be subject to the following conditions precedent which must be satisfied by the Owner as required herein, except as expressly provided in this Agreement or otherwise waived in writing by the GTCBRA. It is expressly agreed that the GTCBRA makes or gives no assurance of payment to the Owner by the mere fact that an Eligible Activity or a dollar amount for such activity is identified in the Work Plan, or as hereafter supplemented or amended, and that its designated contract manager shall have the right to review

and approve all written summaries of and invoices for Eligible Activities for the reasonableness of services performed by any Environmental Consultant under this Agreement. However, so long as an Eligible Activity by the Owner has been approved and is authorized by Act 381 and has been completed and approved in accordance with the following procedure and this Agreement, Owner shall be entitled to reimbursement of its Eligible Activities expenses.

- (a) Before commencing work on each stage of Eligible Activities and pursuant to the policies adopted by the GTCBRA, the Owner or their designee will present a project budget for each stage to the GTCBRA Director at least two weeks prior to the next regular meeting of the GTCBRA. The project budget will be submitted at each such stage of the Eligible Activities: BEA activities; due care 7(a) obligations; and additional response activities and, if applicable, lead and asbestos abatement, demolition, site preparation and infrastructure; and will contain detailed line item cost estimates.
- (b) The Owner shall submit invoices of its expenses and a written statement demonstrating a factual basis that it has completed any Eligible Activities to the GTCBRA Director, for preliminary review and approval, within 60 days following Owner's payment of invoice and receipt of a Certificate of Occupancy for its project (or at such later time as may be reasonable in order to assemble, prepare and submit a package of invoices for a single review by GTCBRA Director), or within 60 days of the mutual execution of this Agreement, whichever is later. Pursuant to Section 2.2, above, the GTCBRA shall not have any obligation to reimburse any invoice that is submitted to the Authority later than 60 days from the mutual execution of this Agreement, 60 days following Owner's payment of invoice and receipt of a Certificate of Occupancy for its project, or one year after the original invoice date, whichever is later, regardless of when payment on the invoice was made. Within 14 days of receipt of the invoice, the GTCBRA Director shall review the invoice to determine the reasonableness of the invoice and activity as eligible, and recommend approval or denial of the invoice, in part or in full, at a meeting of the GTCBRA. In the event of an objection to the invoice, the GTCBRA Director will notify the Owner, and the Owner shall meet with the GTCBRA Director and resolve or cure the objection. If the GTCBRA does not authorize payment on an invoice, then there shall be no obligation on the part of the GTCBRA to pay the invoice absent a determination by a court of competent jurisdiction that the GTCBRA has the obligation to pay such invoice.
- (c) No action, suit, proceeding or investigation shall be pending before any court, public board or body to which the Owner, the County or the GTCBRA is a party, or threatened against the Owner, the County or the GTCBRA contesting the validity or binding effect of this Agreement or the validity of the Brownfield Plan or which could result in an adverse decision which would have one or more of the following effects:
 - (1) A material adverse effect upon the ability of the GTCBRA to collect and use Tax Increments to pay the obligations.

- (2) A material adverse effect upon the ability of the Owner to conduct Eligible Activities.
- (3) Any other material adverse effect on the Owner's or the GTCBRA's ability to comply with the obligations and terms of this Agreement, or the Brownfield Plan.
- (d) There shall have been no Event of Default by the Owner and no action or inaction by the Owner eventually which with the passage of time would likely become an Event of Default.
- (e) The Owner shows it is (1) owner of a portion the Site; (2) has, in any conveyance of any portion of the Site, not also conveyed rights hereunder to the transferee; or (3) has retained rights hereunder prior to conveyance of the Site; or (4) the Site is under land contract, and the Owner is not in default on any contract or other agreement relating to its ownership, development, or use of the Site.
- (f) Proper approvals required under applicable federal and state laws or regulations, and local ordinances, codes or regulations for land uses and development have been secured.
- (g) The Owner has consent of any affected utility for relocation, burial or the activity to accomplish the Eligible Activities.
- (h) The Owner retains an Environmental Consultant or Contractor to advise, conduct, or complete the Eligible Activities related to the Pay-As-You-Go obligations as set forth in this Agreement.
- (i) There is no change in law which would have one or more of the effects described above.
- (j) Except as specifically set forth in this Agreement, any Tax Increment Revenues owed to a prior owner of the Site for Eligible Activities undertaken on the Site shall be paid to the prior owner of the Site pursuant to the policies and procedures of the GTCBRA unless otherwise directed by written agreement between the prior owner and the Owner. Unless otherwise allowed by Act 381, the Owner has no right to any Tax Increment Revenues for any Eligible Activity undertaken on the Site prior to its purchase of the Site.
- (k) If for any reason the Owner is unable to obtain title to the site, the GTCBRA is not obligated to perform any of the terms of this Agreement.
- (l) During the term reimbursement, the Owners shall provide to the GTCBRA an annual report of investment made; number of residential units; the amount, by square foot of new or rehabilitated residential, retail, commercial, or industrial

space; and the number of new jobs created. The report for the preceding year shall be delivered to the GTCBRA Director no later than March 1 of each year.

ARTICLE 6.

OWNER'S ENVIRONMENTAL CONSULTANT OR THEIR CONTRACTOR RESPONSIBILITIES

Section 6.1 <u>Eligible Activities and Due Care Obligation</u>. The Owner covenants that it will contract with a competent and qualified Environmental Consultant(s) ("Environmental Consultant") and/or other competent and qualified contractors or subcontractors ("Contractors") to conduct and complete the Eligible Activities set forth in this Agreement and as set forth in the Act 381 Work Plan, as amended or supplemented, or the Brownfield Plan, as amended or supplemented, and to meet any due care obligation under Sec. 20107a, NREPA, MCL 324.20107a, in accordance with any EGLE requirements and approval. Each Environmental Consultant or Contractor hired by Owner shall be responsible for the activities that they perform on the Property, but the Environmental Consultant or Contractor shall not be liable for the actions of any persons performing work on the Property that are not performing work directly or indirectly for the Environmental Consultant or Contractor.

Section 6.2 <u>Permits</u>. The Environmental Consultant or Contractors shall examine all permits and licenses pertaining to the Site or Development to determine whether all permits and licenses required to be issued by any governmental authority on account of any or all of the activities on the Site or the Development have been obtained or issued and are in full force and effect, and whether the Site or the Development and the activities there are in compliance with the terms and conditions of such permits and licenses, but limited to only those Eligible Activities performed by Owner's Environmental Consultant or Contractors, and specifically excludes all other activities performed by other Environmental Consultants or Contractors performing activities retained by another third party.

Section 6.3 <u>ASTM</u> and <u>Industry Standards</u>. The Owner, Environmental Consultant, or Contractors shall perform all services and Eligible Activities under this Agreement in accordance with any applicable *ASTM* or other industry standards.

Section 6.4 Other Services Performed for Owner. It is expressly understood that GTCBRA is not responsible for payment or reimbursement of any services for or expenses incurred by the Environmental Consultant and/or Owner that are not within the scope of or in accordance with all of the terms, conditions and provisions of this Agreement. This Agreement shall not be deemed or construed to create any rights to reimbursement or otherwise in the Environmental Consultant or Contractors, or any third parties; specifically, this Agreement shall not be construed to create any third-party beneficiary contract or claim.

Section 6.5 <u>Regulatory Liaison and Data and Reports</u>. If applicable, the Environmental Consultant or Contractors will provide communication services and attend meetings with the

EGLE and MSF as it relates to those Eligible Activities performed by Owners Environmental Consultant or Contractors. Environmental Consultant or Contractor shall:

- (a) Submit reports and test results first to the Owner, and shall submit documents to GTCBRA Director within 5 days thereafter.
- (b) Make known the provisions of this subparagraph to all Environmental Consultants and Contractors, who shall be bound by the confidentiality provisions of this Agreement.
- (c) Submit any such written reports marked "DRAFT FOR DISCUSSION PURPOSES ONLY." To the extent GTCBRA or its designated agent reviews or receives a document marked "confidential," it shall be kept confidential except as prohibited by the Freedom of Information Act or other law or regulation.
- (d) Disclose on request to GTCBRA Director all data, reports and test results generated by the Environmental Consultant or Contractors within the scope of this Development and Reimbursement Agreement, or in connection with the Development.
- Section 6.6 Other Agreements. The Owner covenants that it will obtain a warranty from the Environmental Consultant or Contractor that it is not a party to any other existing or previous agreement which would adversely affect the Environmental Consultant's or Contractor's ability to perform the services with respect to the Eligible Activities.
- Section 6.7 <u>Contractors</u>. If the Owner hires any Environmental Consultant or Contractor, or retains any person, firm or corporation to perform services related to Eligible Activities under this Agreement, the Owner shall first secure the written acknowledgment from such party that such party is not and shall not be or act as an agent or employee of the GTCBRA, nor assume or create any duty, commitment or obligation on behalf of nor bind the GTCBRA in any respect whatsoever. A copy of such written acknowledgment shall be provided to GTCBRA.
- Section 6.8 <u>Non-Discrimination Clause</u>. Neither the Owner, Environmental Consultant nor Contractor shall discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, or marital status. A breach of this provision may be regarded as a material breach of this Agreement.
- Section 6.9 <u>Independent Contractor</u>. The Environmental Consultant and Contractors shall perform their services under this Agreement entirely as independent contractors, and shall not be deemed an agent, employee or legal representative of the GTCBRA or the County. The GTCBRA, County, Owner, Environmental Consultant and Contractors shall each have and maintain complete control over all their respective employees, agents and operators. Facts or knowledge of which the Environmental Consultant or Contractors become aware shall not be imputed to GTCBRA without communication to and receipt by managerial officials or employees of GTCBRA. The

Environmental Consultant or Contractors have no authority to assume or create, and will not assume or create, any commitment or obligation on behalf of the GTCBRA in any respect whatsoever. Further, the Environmental Consultant or Contractors shall exercise their independent judgment for the services provided in this Agreement.

Section 6.10 <u>Disposal of Hazardous Waste</u>. In the event that samples or other materials contain substances classified as "hazardous waste" under state or federal law, the Owner shall, under a manifest signed by the Owner or its agent, as the generator, have such samples transported for final disposal to a location selected by the Owner or its Environmental Consultant or Contractors. It is expressly understood that the GTCBRA has no oversight or other control or authority over the Owner's obligation to properly dispose of Hazardous Waste under the terms of this Section.

Section 6.11 <u>Compliance With Laws</u>. While on the Site or Development, the Owner, the Environmental Consultant, and the Contractors shall impose work orders on their employees, agents and subcontractors which are designed to assure that they comply with all applicable federal, state and local laws and regulations (including occupational safety and environmental protection statutes and regulations) in performing services under this Agreement, and shall comply with any directions of governmental agencies relating to site safety, security, traffic or other like matters.

Section 6.12 <u>Limitation of Liability</u>.

- (a) <u>Defend, Indemnify and Hold Harmless</u>. Notwithstanding any other provision of this Agreement, the Owner shall obtain Consultant's written agreement to defend, indemnify and hold the Indemnified Persons harmless against and from any loss, expense (including reasonable counsel fees) or liability of any nature due to any and all suits, actions, legal or administrative proceedings, or claims arising or resulting from injuries to persons or property caused by, related to or arising as a result of Consultant's or Contractor's acts or omissions, including:
 - (1) Those which the GTCBRA may sustain as a result of the failure of the Consultant to comply with the provisions of this Agreement; and/or
 - (2) Those which result from or arise out of any acts or omissions, negligent or otherwise, of the Consultant's employees, agents, contractors, or subcontractors in the performance of the work specified in this Agreement.
 - (3) This indemnity shall only apply to the Consultant or Contractor's actions, and the Consultant or Contractor shall have no obligation to indemnify, defend or hold harmless the Indemnified Persons for any loss, liability, claim, damage, cost or expense arising out of, related to or resulting from any activities performed by other environmental Consultants, Contractors, or Subcontractors on the Property.
- (b) <u>Contribution</u>. The Owner shall obtain written acknowledgment that the Consultant and any Contractor, could be liable to the GTCBRA for all damage, loss, injury or

expense to the extent such person or entity's acts or omissions arising out of the performance of activities under this Agreement are actionable negligence or gross negligence, or constitute intentional misconduct; the Consultant and any Contractor, shall be liable for contribution to the GTCBRA for any such damage, loss, injury or expense of a third party arising out of such activities, notwithstanding Sec. 20128 of the NREPA, MCL 24.20128, for releases aggravated or proximately caused by the Consultant. This paragraph shall not affect any other liabilities or remedies of the GTCBRA, but is limited to only those eligible Activities performed by the Owner's Environmental Consultant, and specifically excludes all other activities performed by other Environmental Consultants, Contractors, or Subcontractors performing activities.

- (c) <u>Survivorship of Covenants</u>. Any Consultant's or Contractor's, indemnity, hold harmless and release shall survive the termination of this Agreement and the Consultant's agreement with the Owner, but is limited to only those Eligible Activities performed by the Owner's Environmental Consultant, and specifically excludes all other activities performed by other Environmental Consultants, Contractors, or Subcontractors performing activities.
- (d) The written agreement in subparagraph (a) of this section and written acknowledgment in subparagraph (b) shall be filed with the GTCBRA before any work begins or before any reimbursement under the terms of this agreement.

Section 6.13 <u>Environmental Consultant or Contractor Insurance</u>. The Owner shall assure that the Environmental Consultant and Contractors performing any part of the Eligible Activities covered by this Agreement shall obtain and maintain the following policies of insurance:

- (a) Worker's Compensation Insurance in the amounts required under the laws of the State of Michigan;
- (b) Comprehensive General Liability and Automobile Insurance for bodily injury, death or loss or damage to property or third persons in the minimum amount of at least \$1 million per occurrence, which policy shall name the GTCBRA and the County as additional insured to the extent of the indemnity provided in Section 2.3.
- (c) Pollution or Environmental Impairment Insurance in the amount of at least \$ 1 million per occurrence.
- (d) As to the Environmental Consultant only, Professional Liability Insurance in the minimum amount of \$1 million per occurrence.
- (e) The Owner shall furnish to GTCBRA a certified copy of such policies of insurance within 30 days of the date of the commencement of the Eligible Activities by such Environmental Consultant or Contractor, and the period of coverage shall commence with the date of performance of the first Eligible Activity by such insured person or entity. The limits of insurance shall not be construed as a

- limitation on the Environmental Consultant's or Contractor's liability for damages, costs or expenses under this Agreement.
- (f) Upon showing of no or minimal environmental impairment risk with respect to the activities to be performed by any specific contractor or sub-contractor, the Owner may request in writing a reduction of the amount of coverage in Section 6.12(b) to \$500,000; upon the same showing, the Owner may also request as to a specific Environmental Consultant or Contractor a waiver of the Environmental Impairment Insurance required by Section 6.12(c). The GTCBRA will provide written documentation in the event it approves of such a request, which shall be treated as an amendment to this Agreement effective on the date of such written approval.

ARTICLE 7.

REPRESENTATIONS AND WARRANTIES

Section 7.1 <u>Representations and Warranties of GTCBRA</u>. GTCBRA represents and warrants to the Owner that:

- (a) GTCBRA is a public body corporate, established pursuant to Act 381, with all necessary corporate powers pursuant to that Act to enter into and perform this Agreement.
- (b) The execution and delivery of this Agreement has been duly authorized by all requisite action on the part of the GTCBRA, and this Agreement constitutes a valid and binding agreement of the GTCBRA enforceable in accordance with its terms, except as enforce ability may be limited by bankruptcy, insolvency, fraudulent conveyance or other laws affecting creditors' rights generally, now existing or thereafter enacted, and by the application of general principles of equity, including those relating to equitable subordination.

Section 7.2 <u>Representations and Warranties of the Owner</u>. The Owner represents and warrants to the GTCBRA that:

- (a) The Owner is a limited liability company duly formed under the State of its organization with power under the laws of such state and registration to conduct business in the State of Michigan, necessary to carry on its business as now being conducted and has the power and authority to consummate the transactions contemplated under this agreement by the Owner.
- (b) The execution and delivery of this Agreement and the consummation of the transactions contemplated hereby have been duly authorized by all requisite action on the part of the Owner, and this Agreement constitutes a valid and binding agreement of the Owner in accordance with its terms, except as enforce ability may

be limited by bankruptcy, insolvency, fraudulent conveyance or other laws affecting creditors' rights generally, now existing or hereafter enacted, and by the application of general principles of equity, including those relating to equitable subordination.

- (c) Except as part of the performance and completion of Eligible Activities under the terms of this Agreement, the Owner or its Contractors shall not use the Site for the storage, treatment or disposal of hazardous or toxic wastes of unaffiliated third parties and shall comply with all applicable federal, state and local laws, regulations, rules, ordinances, codes, decrees and orders in connection with any use of the Site, and shall obtain all necessary permits in connection therewith.
- (d) Owner warrants that it will comply with all obligations, covenants and conditions required of it or its agents or Contractors under the terms of this Agreement.
- (e) Owner shall comply with all due care obligations under Sec. 7a of Part 201 of the NREPA.
- (f) Owner has not made any misrepresentation of fact in the inducement or in the performance or administration of this Agreement.

ARTICLE 8.

OWNER FINANCIAL ASSURANCES

Section 8.1 <u>Insurance.</u> The Owner shall obtain and provide proof of the following current inforce insurance:

- (a) If applicable, Worker's Compensation in the amounts required under the laws of the State of Michigan;
- (b) Comprehensive General Liability, including Umbrella Liability Insurance for any such underlying liability, and Automobile Insurance for bodily injury, death or loss or damage to property of third persons in the minimum amount of \$2 million per occurrence.

The Owner shall furnish to GTCBRA a certified copy of such policies within 14 days of the date of this Agreement and the period of coverage shall commence with the date of performance of the first Eligible Activity. GTCBRA will review the certified policies within 14 days of their receipt to determine if the insurance requirements have been satisfied. If the policies do not fully cover the Owner's liability, including indemnity obligations, under this Agreement, then the GTCBRA reserves its right to increase the amount of other financial assurances under Article 8 of this Agreement. The limits of insurance shall not be construed as a limitation on the Owner's liability for damages, costs or expenses under this Agreement.

Section 8.2 <u>Deduction from Owner's Right to Reimbursement</u>. The Owner grants the GTCBRA the right to deduct or set off from any reimbursement obligation to Owner any Transaction Costs incurred by the GTCBRA as a result of the successful enforcement of the terms of this agreement upon the occurrence of a breach of this Agreement or Event of Default by the Owner.

ARTICLE 9.

DEFAULT, REMEDIES, AND TERMINATION

Section 9.1 Remedies Upon Default. Upon the occurrence of an Event of Default, the non-defaulting party may terminate this agreement by giving written notice to the defaulting party, and the defaulting party shall have 28 days to cure the default. If the default is not cured within this time period, then the non-defaulting party shall have the right to terminate this Agreement or, at the election of such non-defaulting party, may obtain any form of relief permitted under this Agreement, and any applicable laws and court rules of the State of Michigan, including the right to seek and obtain a decree of specific performance of a court of competent jurisdiction. Any right or remedy provided by a specific provision of this Agreement shall be deemed cumulative to, and not conditioned on, any other remedies upon default. The prevailing party shall be entitled to an award of reasonable costs and attorney fees.

Section 9.2 Tax Valuation and Payment of Tax Increment Revenue Shortfall. Owner and GTCBRA have entered into this Agreement in reliance on certain assumptions about the increase in tax value of the Property that will be created by the Development on Owner's portion of the Site, as contained in the Brownfield Plan. Owner waives, to the full extent authorized by law, any right to appeal the tax valuation of the Property below the amount of \$7,500,000 after completion of construction during the time that Tax Increment Revenues are being captured to pay back any obligation pursuant to this Agreement. Owner further agrees that if there is a tax appeal of the valuation of all or any part of the Property below such amount above, during the time of tax capture provided for in the Brownfield Plan and this Agreement, whether by Owner, a future tenant or any other future owner, Owner shall be responsible for paying GTCBRA the amount of the difference between the anticipated tax capture and the actual tax capture as a condition of receiving reimbursement hereunder. This obligation may be assigned by written agreement between Owner and any future tenant or owner of the Property. A copy of such assignment shall be provided to the GTCBRA.

ARTICLE 10.

MISCELLANEOUS

Section 10.1 <u>Term</u>. The term of this Agreement shall commence on the date first written above and shall expire upon payment in full of GTCBRA's obligations under the Debt Obligation and shall not exceed the term of the Brownfield Plan.

Section 10.2 Sale or Transfer of Eligible Property or Site within the Brownfield Plan. Up until the Owner has satisfactorily completed its Eligible Activities and performed its obligations under the terms of this Agreement, the Owner shall not sell, convey, or transfer ownership of any portion of the eligible property to another owner to carry out the purposes and goals of the Brownfield Plan, or any existing Act 381 Work Plan, as described in this Agreement without the written approval of the GTCBRA. The GTCBRA, in its sole discretion, will determine whether an amendment to the Brownfield Plan is necessary. The preceding sentence does not prohibit the Owner from selling property or units within structures to third parties for the land uses as contemplated by the Development or from executing other transfers that are not to carry out the purposes and goals of the Brownfield Plan, or any existing Act 381 Work Plan, as described in this Agreement. This section shall not apply to: (a) assignments between governmental entities (b) assignments for financing required for the development; (c) the establishment of another entity which shall operate the premises for the infrastructure purposes; or (d) the transfer to GLC outlined in Premises E., which GTCBRA has approved in writing.

The Owner waives the right to reimbursement for outstanding pay-as-you-go obligations, or any other reimbursement obligation of the GTCBRA, to be paid through Tax Increment Financing captured from the portion of the eligible property that is sold, conveyed, or transferred to carry out the purposes and goals of the Brownfield Plan or any existing Act 381 Work Plan, as described in this Agreement unless the Owner complies with the following:

- (a) The Owner provides the prospective transferee with written notice of the Act 381 Work Plan, the nature and extent of Eligible Activities performed by the Owner pursuant to the Brownfield Plan, and the extent of any outstanding obligation for reimbursement for pay-as-you-go expenses from taxes to be captured from the property.
- (b) The Owner and the transferee enter into an allocation agreement covering how the Tax Increment Revenues collected on the property shall be distributed between the Owner and the prospective purchaser for any outstanding obligations or future obligations for Eligible Activities on the property.
- (c) The Owner provides the GTCBRA with copies of the written notice and the allocation agreement between the Owner and the transferee of the property prior to transfer of the property.
- (d) The parties acknowledge that the Pooled Reimbursement for the site as set forth in Section 2.2 above complies with the requirements of Section 10.2.

Section 10.3 <u>Assignment</u>. Neither this Agreement nor any of the rights or obligations contained within it may be assigned or otherwise transferred by the Owner, nor shall the benefits of this Agreement inure to the benefit of any trustee in bankruptcy, receiver or creditor of the Owner, whether by operation of law or otherwise, without the prior written consent of the GTCBRA which will not be unreasonably withheld. Any attempt to assign or transfer this Agreement or any of its rights without such written consent shall be null and void and of no force or effect, and a breach of this Agreement.

Section 10.4 <u>Notices</u>. All notices, certificates or communications required by this Agreement to be given shall be in writing and shall be sufficiently given and shall be deemed delivered when personally served, or when received if mailed by registered or certified mail, postage prepaid, return receipt requested, addressed to the respective parties as follows:

If to GTCBRA:

Heidi Scheppe, Grand Traverse County Treasurer Grand Traverse County Brownfield Redevelopment Authority 400 Boardman Avenue Traverse City, MI 49684

With copies to:

Olson, Bzdok & Howard, P.C., Attorneys for GTCBRA 420 E. Front Street Traverse City, MI 49686

Environmental Consulting & Technology, Inc. 3399 Veterans Drive Traverse City, MI 49684

If to the Owner:

Pine Street Development One, LLC c/o Erik Falconer 810 Cottageview Dr., Ste. 103 Traverse City, MI 49684

With copies to erik@falconergroup.com jsarafa@aol.com jon@moothartlaw.com

or to such other address as such party may specify by appropriate notice.

Section 10.5 <u>Amendment and Waiver</u>. No amendment or modification to or of this Agreement shall be binding upon any party hereto until such amendment or modification is reduced to writing and executed by all parties hereto. No waiver of any term of this Agreement shall be binding upon any party until such waiver is reduced to writing, executed by the party to be charged with such waiver, and delivered to the other parties hereto.

Section 10.6 <u>Entire Agreement</u>. This Agreement contains all agreements between the parties. There are no other representations, warranties, promises, agreements or understandings, oral,

written or implied, among the parties, except to the extent reference is made thereto in this Agreement.

Section 10.7 <u>Execution in Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be an original and all of which shall constitute the same instrument.

Section 10.8 <u>Captions</u>. The captions and headings in this Agreement are for convenience only and in no way limit, define or describe the scope or intent of any provision of this Agreement.

Section 10.9 <u>Applicable Law</u>. This Agreement shall be governed in all respects, whether as to validity, construction, performance and otherwise, by the laws of the State of Michigan.

Section 10.10 <u>Mutual Cooperation</u>. Each party to this Agreement shall take all actions required of it by the terms of this Agreement as expeditiously as possible and shall cooperate to the fullest extent possible with the other parties to this Agreement and with any individual, entity or governmental agency involved in or with jurisdiction regarding the purposes of this Agreement. Each party to this Agreement shall execute and deliver all documents necessary to accomplish the purposes and intent of this Agreement, including, but not limited to, such documents or agreements as may be required by the Owner's lenders with respect to the Project to secure the Owner's financing from such lenders.

Section 10.11 <u>Binding Effect</u>. This Agreement shall be binding upon the parties hereto, and in the event of assignment under Sec. 11.2 upon their respective successors, transferees, and assigns. Owner shall provide written notice prior to transfer or assignment of Owner's interest to any subsequent purchaser and assign of the existence of this Agreement.

Section 10.12 <u>No Waiver</u>. No waiver by either party of any default by the other party in the performance of any portion of this Agreement shall operate or be construed as a waiver of any future default, whether like or different in character.

Section 10.13 <u>Survival of Covenants</u>. Except for the financial obligations, the covenants and provisions shall survive the term of this Agreement.

Section 10.14 <u>No Third-Party Beneficiaries</u>. This Agreement shall not be deemed or construed to create any rights to reimbursement or otherwise in the Environmental Consultant, Contractors, or any third parties. This Agreement shall not be construed to create any third party beneficiary contract or claim, and the parties intend there to be no third party beneficiaries.

Section 10.15 <u>Disputes</u>. The parties acknowledge and agree that any disputes arising under this Agreement shall be resolved by a court of competent jurisdiction sitting in Grand Traverse County, Michigan.

Section 10.16 <u>Digital Signatures</u>. The Parties acknowledge and agree under the Uniform Electronic Transactions Act, MCL 450.832, et seq. that this Agreement may be executed with the electronic signature of any person authorized and required to sign on behalf of the Parties to this Agreement.

Section 10.17 Terms and Provisions of this Agreement Pre-Completion of Eligible Activities. It is understood and agreed that Owner's Development is substantially complete and was conducted in accordance with the terms and conditions of the Original Development Agreement, as amended hereby; and that the purpose of this Agreement in regard to Owner is to confirm the changes to the Development and related Eligible Activities, and the allocation of reimbursements between Owner and GLC. Accordingly, this Agreement shall not create any new executory obligations of Owner related or in regard to completed Eligible Activities. Executory obligations include without limitation, payment of financial obligations, approvals of work plans, retention by Owner of Environmental Consultants, Consultants and Contractors, insurance requirements of Owner and Owner's Environmental Consultants, Consultants and Contractors, reporting and communications requirements of Owner's Environmental Consultants, Consultants and Contractors, obtaining warranties and acknowledgements of and from Owner's Environmental Consultants, Consultants and Contractors, presentation of project budgets, municipality and utility approvals, and other financial assurances, to the extent that these obligations have previously been satisfied by Owner. Owner must still comply with any required executory obligations for completion and reimbursement of any remaining Eligible Activities that have not yet been completed. Notwithstanding the above, it is further provided that all indemnification obligations based upon actions occurring prior to the execution hereof are preserved and not changed or affected by this agreement.

IN WITNESS WHEREOF, the GTCBRA and the Owner have caused this Agreement to be duly executed and delivered as of the date first written above.

| Owner. |
|----------------------------------|
| Pine Street Development One, LLC |
| Erik Falconer |
| By: |
| Its: Managing Member |
| GRAND TRAVERSE COUNTY BROWNFIELD |
| REDEVELOPMENT AUTHORITY |
| Gary Howe |
| Ву: |
| Its: Chairman |
| |
| Approved as to form: |
| Scott W. Howard |
| By: Scott Howard |
| Its: Attorney |
| |

Ourner

With Consent of GLC as to the allocation of the Pooled Reimbursement from the Site set forth in Exhibit E hereto.

GLC:

GLC Northern Michigan Pine, LLC

Jeff Smoke

By:

Its: Manager

EXHIBIT A DESCRIPTION OF SITE

ORIGINAL TAX ID 28-51-794-001-00 (now known as both Tax ID 28-51-794-01 and 28-51-794-02)

And legal described as the entirety of:

PINE STREET (66')

PARCEL A: PART OF BLOCK 1 OF THE ORIGINAL PLAT OF TRAVERSE CITY, GRAND TRAVERSE COUNTY, MICHIGAN BEING MORE FULLY DESCRIBED AS FOLLOWS:

BEGINNING AT THE NORTHEAST CORNER OF SAID BLOCK 1; THENCE SB9° 56' 57"W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET, THENCE 300° 15' 00"E, 208.84 FEEI; THENCE SB9° 56' 57"E, 134.74 FEET TO THE WEST RIGHT OF WAY LINE OF PINE STREET; THENCE NO0° 15' 00"W ALONG THE WEST RIGHT OF WAY LINE OF PINE STREET, 209.00 FEET TO THE POINT OF BEGINNING.

PARCEL B:

PART OF BLOCK 1 OF THE ORIGINAL PLAT OF TRAVERSE CITY, GRAND TRAVERSE COUNTY, MICHIGAN BEING MORE FULLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHEAST CORNER OF SAID BLOCK 1; THENCE S89° 56' 57"W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET TO THE POINT OF BEGINNING; THENCE CONTINUING S89° 56' 57"W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET TO THE BANK OF THE BOARDMAN RIVER; THENCE 528° 35' 30"W ALONG THE BOARDMAN RIVER, 80.77 FEET; THENCE 541° 36' 59"W ALONG THE BOARDMAN RIVER, 102.44 FEET; THENCE S80° 38"W ALONG THE BOARDMAN RIVER, 75.06 FEET; THENCE S89° 58' 57"E, 285.90 FEET; THENCE N00° 15' 00"W, 208.84 FEET TO THE POINT OF BEGINNING.

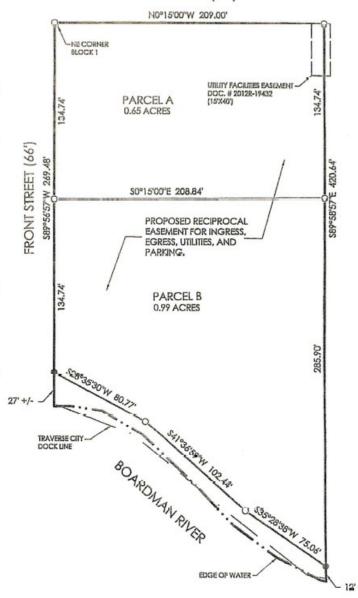


EXHIBIT B DEPICTION OF SITE

ALL WITHIN BORDER BELOW



EXHIBIT C

EXHIBIT D

EXHIBIT E

EXHIBIT E - Agreed Upon Tax Increment Revenue Capture Available to each Developer (Percentage Splits of Available TIR by Year to Phase 1 and Phase 2)

305 and 309 W. Front Street, Traverse City MI

AS OF DATE: 4/19/2021

| ı | Capture Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | TOTAL |
|--|--|---------------|--------------------|------------|--------------------|-------------------|-------------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| | Calendar Year | 2019 | 2020 * | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | |
| BROWNFIELD (BRA) | Brownfield Plan Year | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | |
| Total Brownfield Capturable | | | | | | | | | | | | | | | |
| TIF Revenue off of PFTV Estimate (04/7/2021) to | _ | \$ 26 | \$ 33,525 | \$ 206,909 | \$ 263,851 | \$ 347,616 | \$ 352,980 | \$ 358,418 | \$ 363,933 | \$ 369,525 | \$ 375,195 | \$ 380,945 | \$ 111,159 | \$ 42,453 | \$ 3,206,535 |
| Developers** | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| DEVELOPER BY PHASE | | | | | | | | | | | | | | | |
| | Annual %-age Split of TIR | 100% | 100% | 100% | 100% | 50% | 50% | 50% | Odd Year | 0% | 0% | 0% | 0% | 0% | |
| DEVELOPER BY PHASE Phase 1 (305 W Front) | Annual %-age Split of TIR Annual TIR Payoff | 100% \$ 26 | 100% \$ 326,268 | 100% | 100% \$ 263,851 | 50% \$ 173,808 | 50% \$ 176,490 | | | | 0% \$ - | 0% \$ - | 0% \$ - | 0% \$ - | \$ 1,372,890 |
| | | _ | | | | | | | | | 0% S - | 0% \$ - | 0% | 0% | \$ 1,372,890 |
| | | _ | | | \$ 263,851 | | | | | 5 - | 0% \$ - | 0% \$ - | 0% \$ - | 0% \$ - | \$ 1,372,890 |

NOTES:

NOTES:
**Reflected in Calendar Year 2020 (as of December 31, 2020) is the New Tax Increment Revenue generated from the Phase 1 Project in that year plus what the currently available total amount of captured tax increment revenue (\$292,743) that the County has captured from the beginning date of the Brownfeld Plan. The \$292,743 of accumulated tax increment revenue experience assigned to the Phase 1 Project.

**See April 7, 2021 Brownfeld Plan budget Line item Adjustment Administrative Amendment Request 92 of GTOBRA, Table A – Tax increment Revenue Reimbursement Allocation Table.

1. Calendar Year 2023 is first year of 5050 spit between Phase 1 (305 W Front) Projects.

2. Once Phase 1 (305 W Front) Eligible Activity costs reimbursement is fully satisfied, Phase 2 (309 W Front) Projects.

GRAND TRAVERSE COUNTY BROWNFIELD REDEVELOPMENT AUTHORITY

DEVELOPMENT AND REIMBURSEMENT AGREEMENT

This Development Agreement (this "Agreement") is made on April 22, 2021, between GLC Northern Michigan Pine, LLC, an Indiana limited liability company (the "Owner") and the **Grand Traverse County Brownfield Redevelopment Authority** (the "GTCBRA"), a Michigan public body corporate.

<u>PREMISES</u>

- A. The GTCBRA and Pine Street Development One, LLC (the "Original Developer") are parties to a certain Development Agreement dated November 25, 2008 (the "Original Development Agreement") related to the development of certain Eligible Property described on **Exhibit A** (the "Site") as generally depicted on **Exhibit B** attached hereto.
- B. The GTCBRA has been formed pursuant to Act 381, Public Acts of Michigan, 1996, MCL 125.2651 et seq. ("Act 381"), to promote the revitalization, redevelopment, and reuse of contaminated, tax reverted, blighted, functionally obsolete, or historically designated properties. The GTCBRA has approved a Brownfield Plan (defined below and attached as **Exhibit C**) that includes the Site, Development thereon, the Eligible Property, and the Eligible Activities.
- C. The GTCBRA has determined in furtherance of its purposes and to accomplish its goals and Brownfield Plan to reimburse the cost of certain "Eligible Activities" as defined by Sec. 2(o) of Act 381, Public Acts of 1996, MCL 125.2652(o) within Eligible Property on the Site and as described in the Brownfield Plan and Act 381 Work Plans (defined below and attached as **Exhibit D** ("Work Plans")) as the same may be subsequently amended or supplemented, up to total reimbursement of \$4,094,868 in Tax Increment Revenues from the Site (the "Pooled Reimbursement").
- D. Pursuant to the Brownfield Plan and the Act 381 Work Plans, the GTCBRA will capture 100% of the Tax Increment Revenues authorized by law to be captured from the levies imposed by taxing jurisdictions upon taxable property for the Eligible Property consistent with Act 381, as amended, and the Brownfield Plan approved by the GTCBRA (the "Tax Increments"). Upon satisfaction of the conditions expressed in this Agreement, the GTCBRA will use the Tax Increment Revenues as provided by law and as described in this Agreement.
- E. Owner is acquiring a portion of the Site from Original Developer pursuant to the terms of a separate Real Estate Purchase Agreement and enters into this Agreement, with consent of Original Developer to (i) provide for the allocation of the Pooled Reimbursement as set forth herein between Owner and Original Developer, and (ii) become effective upon the transfer of title of any portion of the Site from Original Developer to Owner.
- F. As of the date hereof, Original Developer and GTCBRA are also entering into a Development and Reimbursement Agreement consistent with the terms of this Agreement (the

"Related Development Agreement") which (i) will be effective upon the transfer of title to any portion of the Site from Original Developer to Owner, and (ii) which shall fully replace Original Developer's rights under the Original Development Agreement.

In consideration of the premises and the mutual covenants contained in this Agreement, the Owner and the GTCBRA hereby enter into this Agreement and covenant and agree as follows:

ARTICLE 1.

- Section 1.1 <u>Incorporation of Premises; Definitions</u>. The above Premises are incorporated as terms of this Agreement. The following capitalized terms used in this Agreement shall have the following meanings, except to the extent the context in which they are used requires otherwise:
- (a) "Act 381" means the Brownfield Redevelopment Financing Act ("BRA"), Act 381 of Michigan Public Acts of 1996, as amended, MCL 125.2651 et seq.
- (b) "Act 381 Work Plans" means the Work Plans approved by the GTCBRA, Michigan Economic Growth Authority ("MEGA" now Michigan Strategic Fund/Michigan Economic Development Corporation (MSF/MEDC), and/or the Michigan Department of Environment, Great Lakes, and Energy (EGLE) including the Non-Environmental Act 381 Work Plan approved by MSF on December 15, 2008 and the Environmental Act 381 Work Plan approved by EGLE on May 14, 2020, as amended from time to time and attached as **Exhibit D**, as subsequently amended or supplemented.
- (c) "Agreement" means this Development and Reimbursement Agreement entered into between the GTCBRA and the Owner.
- (d) "Brownfield Plan" means the Brownfield Redevelopment Plan, as defined under Act 381, and adopted by the Grand Traverse County Board of Commissioners on October 31, 2007 (and concurred by the City of Traverse City on June 16, 2008), as Administratively Adjusted by the GTCBRA on June 27, 2019 and April 22, 2021 with no change to the Estimated Grand Total of Eligible Activities to: (1) adjust costs among Non-Environmental and Environmental Eligible Activities, and (2) recognize the 2021 project (all of which adjustments have been made as allows and do not change the validity of the adopted Brownfield Plan, so long as the Estimated Grand Total Eligible Activity costs do not exceed \$4,094,868).
- (e) "Contractor" means any general or environmental contractor or subcontractor with whom the Owners contracts to complete work at the Eligible Property and/or Site.
 - (f) "County" means the County of Grand Traverse, Michigan.
- (g) "Development" means the site work, building construction, utilities, and equipment relating to the eligible property as described in the Brownfield Plan.
- (h) "Eligible Activities" means those response activities as defined by Sec. 2(o) of Act 381, Public Acts of 1996, as amended, MCL 125.2652(o), or approved by EGLE or MSF as

administered by the MEDC as part of the Act 381 Work Plans. Eligible Activities are identified in the 381 Work Plan as either "EGLE Eligible Activities" or "MEGA and/or MSF Eligible Activities". EGLE Eligible Activities are often referred to as environmental eligible activities and MEG and/or MSF Eligible Activities are often referred to as non-environmental eligible activities.

- (i) "Eligible Property" means the property as defined by Sec. 2(p) of Act 381, MCL 125.2652(p) upon which the Eligible Activities will be conducted.
- (j) "Environmental Consultant" means any environmental consulting firm retained or hired by the Owner to fulfill all or part of its obligations under this Agreement, including the Eligible Activities set forth in the Act 381 Work Plans.
- (k) "Event of Default" means the failure of performance or breach by a party to carry out its obligations under this Agreement or, with respect to a party, if any representation or warranty of such party was materially not accurate when made, and such obligation has not been performed or such representation or warranty corrected within 30 days after written notice thereof has been given by the other party. It also means any filing of bankruptcy or bankruptcy reorganization by the Owner.
- (l) "GTCBRA" means the Grand Traverse County Brownfield Redevelopment Authority, established by the County Commission on September 24, 1997, or its successors.
- (m)"Indemnified Persons" means the County, the GTCBRA, and their members, officers, agents and employees.
- (n) "Maximum Cost of Eligible Activities" means the GTCBRA's maximum obligation to pay for the Eligible Activities and not to exceed the amount of \$3,567,012 set forth in the approved Act 381 Work Plans, unless otherwise amended or supplemented.
- (o) "MSF Work Plan" means the site-specific Work Plan covering non-environmental Eligible Activities approved subsequent to this agreement by the MSF or GTCBRA, as subsequently amended or supplemented.
 - (p) "Owner" means GLC Northern Michigan Pine, LLC, or its successors.
- (q) "Site" means the real property located in the County of Grand Traverse, State of Michigan, as described in attached **Exhibit A** and depicted in **Exhibit B**. The Site and its description may be amended by the parties to reflect any transfer of land after the execution of this agreement. Such a modification shall be by amendment of this agreement and shall be in writing signed by both parties.
- (r) "Tax Increment Revenues" means tax increment revenues, as defined by Act 381, from all taxable real and personal property located on the Project Site during the life of the Brownfield Plan.

- (s) "Transaction Costs" means GTCBRA's costs, expenses, and liabilities related to the authorization, execution, administration, oversight, fulfillment of the GTCBRA's obligations under this the Agreement, which such items shall include, but not be limited to, direct or indirect fees and expenses incurred as a result of the application; amendments to the Brownfield Plan; approvals of the Development, Brownfield Plan, Act 381 Work Plans and this Agreement, and any subsequent amendments; printing costs; costs of reproducing documents; filing and recording fees; counsel fees; financial expenses; insurance fees and expenses; administration and accounting for the loan proceeds and tax increments revenues; oversight and review; and all other costs, liabilities, or expenses, related to preparation and carrying out or enforcing the Brownfield Plan, the Act 381 Work Plans and this Agreement, or other related agreements with Owner, if any, and any other costs, charges, expenses, and professional and attorney fees in connection with the foregoing.
- Section 1.2 <u>Number and Gender</u>. The definitions of terms herein shall apply equally to the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine, and neuter forms.

ARTICLE 2.

COVENANTS OF THE OWNER

- Section 2.1 <u>Construction of Development</u>. The Owner shall proceed with the development and the obligations under this Agreement at its discretion. If it decides to do so, it shall proceed with due care and diligence and commence and complete the Eligible Activities and the Development on its portion of the Site (if not already completed) in accordance with this Agreement, and in accordance with any applicable law, regulation, code and ordinance.
- Section 2.2 <u>Covenant to pay Financial Obligations</u>. The Owner will facilitate the Development utilizing its Owner's own funds, including financing obtained by the Owner, and receive reimbursement from the GTCBRA (also referred to as the "Debt Obligation") of an amount up to \$2,194,122 of the Pooled Reimbursement to the extent of available Tax Increment Revenues for payment of the Eligible Activities in accordance with the terms of this Agreement the Brownfield Plan, and the Act 381 Work Plans. The GTCBRA may first establish a contingency reserve fund for the Brownfield Plan and Development Project, which shall be not more than twenty percent (20%) of such tax increment funds in any one year. Subject to payment into such reserve, the revenues shall then be utilized by the parties and payment made in the following order of priority:
 - (a) First, the revenues will be applied to administrative and transaction costs;
 - (b) Then, payment of such amounts from the Pooled Reimbursement to Owner for Eligible Activities expenses under this Agreement (and to Original Developer under the Related Development Agreement) will be in accordance with the general payment schedule (and percentages) attached hereto as Exhibit E; which provide for receipt of 50% of all Tax Increment Revenues beginning in 2023 and continuing thereafter through such time as Original Developer receives reimbursements totaling \$1,372,890 (after which Owner shall receive 100% of all remaining Tax Increment Revenues totaling \$2,194,122).

The funds held for the contingency reserve will be distributed to the Owner for Eligible Activities expenses upon receipt of the subsequent year's tax increment capture, subject to the priority of payment described in (a) and (b) of this paragraph. Upon satisfactory completion of the Eligible Activities, the remainder of the contingency reserve fund may be applied to GTCBRA's administrative and transaction costs and the Owner's Eligible Activity expenses, in that order of priority.

It is anticipated that there will be sufficient available Tax Increment Revenues to meet the obligations under this Agreement. However, if for any reason the Development does not result in sufficient revenues to satisfy such obligations, the Owner agrees and understands that it will have no claim or further recourse of any kind or nature against the GTCBRA except from available captured Tax Increment Revenues, and if for any reason the Tax Increment Revenues are insufficient or there are none, then Owner assumes full responsibility for any such loss or cost.

The Owner further agrees and understands that the Tax Increment Revenues used to reimburse Owner for eligible expenses under this Agreement are from the entirety of the Site and the taxable values of property within the Site not owned by Owner may impact the amount of Tax Increment Revenues and/or amount of reimbursement available to Owner hereunder.

It is expressly understood and agreed that the reimbursement by GTCBRA is subject to the following conditions:

- (a) Approval by EGLE and/or MSF, and GTCBRA of (1) the Act 381 Work Plans, as amended or supplemented, or (2) of the Eligible Activity as qualifying for school tax capture; however, to the extent an Eligible Activity falls outside (1) or (2) of this subparagraph, then the Eligible Activity must be identified in the Brownfield Plan Budget Line Item Administrative Amendment #2, as may be amended, and approved by the GTCBRA for local tax recapture to the extent authorized by Act 381.
- (b) The Owner shall provide proof of ownership of areas within the Site if applicable, and shall provide the GTCBRA with a list of any known potentially responsible party (PRP) for the contamination on the property, and shall have performed all of the covenants, obligations, terms and conditions to be performed by it pursuant to this Agreement or other agreement with GTCBRA, and all preconditions to the performance of the Owner shall have been satisfied.
- (c) Owner shall provide written proof of waivers of liens by any Environmental Consultant or any Contractor providing services as described in this Agreement.
- (d) Owner shall pay all real estate tax obligations when due.
- (e) GTCBRA shall only be obligated to reimburse the Debt Obligation that has been reviewed and approved by the GTCBRA. Approval of the application and subsequent approvals of brownfield plans, work plans, or any other determination of eligibility in no way guarantees or establishes a right to reimbursement of

expenditures through tax increment financing prior to review or approval of invoices. Expenditures must be documented to be reasonable for Eligible Activities by submission of invoices and other appropriate documentation. Reimbursement shall only occur pursuant to the terms and conditions of this Agreement, as well as the policies and procedures of the GTCBRA for review and approval of invoices. All invoices for any Eligible Activities on the Site must be submitted to the GTCBRA for its review within 60 days from the date of mutual execution of this Agreement, 60 days from the date of the completed Project receiving its Certificate of Occupancy, or one year from the date of the invoice, whichever is later. While the GTCBRA may waive this requirement in its discretion for good cause shown, the GTCBRA shall be under no obligation to reimburse any invoice for an Eligible Activity that is not submitted within such 60 day or one-year period, whichever is later.

Section 2.3 Indemnification of Indemnified Persons.

- (a) The Owner shall defend, indemnify and hold the Indemnified Persons harmless from any loss, damages, costs, expense (including reasonable counsel fees) or liability of any nature due to any and all suits, actions, legal or administrative proceedings, demands or claims arising or resulting from the following:
 - (1) Any activity undertaken pursuant to this Agreement or from injuries to persons or property as a result of the construction, ownership or operation, use or maintenance of the Development by Owner.
 - (2) Any material acts or omissions, negligent or otherwise, of the Owner's Environmental Consultant and/or Contractors (as defined in Sec. 6.1) or their employees or agents in the performance of the work specified in this Agreement.
 - (3) The failure of the Owner's Environmental Consultant and/or Contractors to comply with the provisions of this Agreement.
- (b) If any suit, action or proceeding is brought against any Indemnified Person, the Indemnified Person promptly shall give notice to the Owner and the Owner shall defend such Indemnified Person with counsel selected by the Owner, which counsel shall be reasonably satisfactory to the Indemnified Person. In any such proceeding, the Indemnified Person shall cooperate with the Owner and the Owner shall have the right to settle, compromise, pay or defend against any such claim on behalf of such Indemnified Person, except that the Owner may not settle or compromise any claim if the effect of doing so would be to subject the Indemnified Person to criminal penalties, unless such Indemnified Person gives its consent. The Owner shall not be liable for payment or settlement of any such claim or proceeding made without its consent.

- (c) The Owner also shall indemnify the Indemnified Persons for all reasonable costs and expenses, including reasonable counsel fees, incurred in successfully enforcing or pursuing any obligation of or claim against the Owner or Owner's Environmental Consultant or Contractors under this Agreement or any related agreement. To the extent that the enforcement of such obligation or claim involves a claim against an Environmental Consultant or Contractor who performs work or services under the terms or within the scope of this Agreement, the Environmental Consultant's or Contractor's agreement with the Owner shall be deemed to be a third-party beneficiary contract in favor of the GTCBRA or any Indemnified Persons.
- (d) The Owner shall assure that to the extent an Environmental Consultant or Contractor provides services toward completion of any Eligible Activities for Owner, at a minimum, the Environmental Consultant or Contractor shall provide to the GTCBRA and the County proof of insurance set forth in Sec. 6.12 of this Agreement.
- (e) The Owner shall obtain written acknowledgment that the Environmental Consultant or any Contractor could be liable to GTCBRA for all damage, loss, injury or expense to the extent such person or entity's acts or omissions arising out of the performance of activities under this Agreement are actionable negligence or gross negligence, or constitute intentional misconduct; the Consultant or any Contractor shall be liable for contribution to GTCBRA for any such damage, loss, injury or expense of a third party arising out of such activities, notwithstanding Sec. 20128 of the NREPA, MCL 324.20128, for releases aggravated or proximately caused by the Environmental Consultant or Contractor. This paragraph shall not affect any other liabilities or remedies of the GTCBRA.
- (f) Notwithstanding any other provision of this Agreement, the Owner shall obtain their Environmental Consultant's and other Contractors' written agreements to defend, indemnify and hold harmless the Indemnified Persons against and from all liabilities, losses, damages, costs, expenses (including attorney fees), causes of action, suits, claims and demands for judgment, to the same extent as the Owner's indemnification provisions under this Section. This indemnity shall only apply to the Environmental Consultant's or Contractor's actions, and the Consultant or Contractor shall have no obligation to indemnify, defend or hold harmless the Indemnified Persons for any loss, liability, claim, damage, cost or expense arising out of, related to or resulting from any activities performed by other Environmental Consultants or Contractors on the Property.
- (g) The indemnity provisions shall survive the term of this Agreement.
- (h) Proof of insurance required in subparagraph (d), the written acknowledgement in subparagraph (e) and the written agreements in subparagraph (f) shall be filed with the GTCBRA before any work begins or before any reimbursement under the terms of this agreement.

(i) A breach of the foregoing provisions of Sec. 2.3 at the option of GTCBRA constitutes, or will result in, a breach of the Development Agreement.

Section 2.4 <u>The Owner's Repayment Obligation.</u>

In the event any monies received by the Owner under this Agreement are determined to be outside the scope of Eligible Activities for the Development conducted by at the direction of Owner or not approved in accordance with this Agreement, the Owner shall not use and shall return such monies to the GTCBRA. If the monies have been already utilized for such improper purpose, the Owner shall repay such monies to the GTCBRA. In addition to any other remedies, GTCBRA shall have the right of set-off for return or repayment of such monies against its obligations under this Agreement.

Section 2.5 Deduction from Owner's Right to Reimbursement.

The Owner grants the GTCBRA the right to deduct or set off from any reimbursement obligation to Owner the costs incurred by the GTCBRA in the successful enforcement of the terms of this Agreement or other claims in the event of a breach or default of this Agreement by the Owner.

Section 2.6 Site Access. The Owner shall grant to GTCBRA, the EGLE and/or MSF, or their designated agents, access to the Site to exercise their respective rights related to the purposes and pursuant to the terms of this Agreement. Site access shall include the right to perform any eligible activities by the GTCBRA, as provided in the Brownfield Plan and Work Plans, in the GTCBRA's discretion. The GTCBRA shall give the Owner 24 hours written notice of its intent to access the Site whenever possible. If notice cannot be given due to an emergency or any other unforeseen circumstance, the GTCBRA shall give notice as is reasonable and practicable under the circumstances.

ARTICLE 3.

CONDITIONS PRECEDENT TO OWNER'S OBLIGATION

- Section 3.1 Conditions Precedent to Owner's Obligations to Construct the Development. The obligations of Owner to complete Eligible Activities and construct the Development on the portion of the Site owned by Owner, as contemplated herein, are subject to the following conditions precedent which must be satisfied by the GTCBRA as required herein, except as expressly provided in this Agreement or otherwise waived by the Owner:
 - (a) No action, suit, proceeding or investigation shall be pending before any court, public board or body to which the Owner, the County or the GTCBRA is a party, or threatened against the Owner, the County or the GTCBRA contesting the validity or binding effect of this Agreement or the validity of the Brownfield Plan or Act 381 Work Plan, which could result in an adverse decision which would have one or more of the following effects:

- (1) A material adverse effect upon the ability of the GTCBRA to collect and use Tax Increment Revenues to repay its obligations under this Agreement.
- (2) A material adverse effect on the Owner's or the GTCBRA's ability to comply with the obligations and terms of this Agreement, the Brownfield Plan, or the Act 381 Work Plans.
- (b) There shall have been no Event of Default by the GTCBRA and no action or inaction by the GTCBRA eventually which with the passage of time could become an Event of Default.
- (c) The GTCBRA shall have performed all of the terms and conditions to be performed by it pursuant to this Agreement.

ARTICLE 4.

COVENANTS OF THE GTCBRA

- Section 4.1 Adoption of Plan. The GTCBRA will prepare and submit the Act 381 Work Plans (and amendments as necessary) in accordance with Act 381 which will provide for the payment of transaction costs and reimbursement to the Owner of the Owner's Eligible Activity expenses that have been conducted, completed and approved in accordance with the scope and terms of this Agreement, Act 381, the Brownfield Plan, and any applicable Act 381 Work Plans, and approved by the GTCBRA pursuant to its policies and procedures. These policies and procedures include, but are not limited to, the GTCBRA's standards for local tax incremental financing eligibility.
- Section 4.2 <u>Completion of Eligible Activities.</u> Upon the Owner's satisfactory completion of the Eligible Activities described in the Brownfield Plan and/or Work Plans, as amended or supplemented, pursuant to this Agreement, and approved by EGLE and/or MSF and where applicable approved by the GTCBRA, the GTCBRA shall reimburse the Owner subject to and in accordance with the terms set forth in this Agreement. The Owner shall have sole responsibility to pay the Owner's Environmental Consultant and/or Contractors for completion of such Eligible Activities and provide written waiver of any liens. If the Owner incurs any expenses or costs for any activities other than the Eligible Activities or the costs exceed its portion of the Maximum Cost of Eligible Activities for reimbursement (as referenced in Section 2.2) as set forth in the Brownfield Plan, the Act 381 Work Plans, or approval of the GTCBRA, the Owner shall bear such costs without any obligation on the part of GTCBRA. If the costs of Eligible Activities set forth in **Exhibit C**, as amended or supplemented, are less than its portion of such Maximum Cost, then the Owner shall have no further right of reimbursement beyond its actual costs.
- Section 4.3 GTCBRA or Contract Manager Oversight. The GTCBRA may retain the services of a qualified contract manager to exercise oversight of the Owner and its Environmental Consultant and/or Contractors for purposes of assuring that the activities, invoices and accounting by the Owner are fair, reasonable, and constitute Eligible Activities within the meaning and scope

of this Agreement, the Brownfield Plan, the Act 381 Work Plans, and Act 381. The Owner shall provide to the GTCBRA Director and the GTCBRA's contract manager access to data, reports, sampling results, invoices, and related documents reasonably necessary to fulfill the exercise of such oversight. It is expressly understood that GTCBRA has no right to control or to exercise any control over the actual services or performance by the Owner of the Eligible Activities, except as to assurance that the Owner has met the conditions and requirements of this Agreement.

Section 4.4 <u>Limitation of Obligations and Liabilities to Third Persons or Parties.</u>

The GTCBRA and County of Grand Traverse shall have no liability to the Owner under this Agreement except to reimburse the Owner for its Eligible Activities in accordance with the Act 381 Work Plans that have been approved by the EGLE, MEGA and the GTCBRA as provided by law and under the terms of this Agreement. No other obligation or liability of GTCBRA to the Owner or any third person or party is created by this Agreement, except as stated herein.

ARTICLE 5.

CONDITIONS PRECEDENT TO GTCBRA'S OBLIGATIONS

Section 5.1 <u>Conditions Precedent to GTCBRA's obligation to reimburse Eligible Activities expenses for the Owner's Development</u>

The obligations of the GTCBRA to reimbursement of costs to the Owner for completion of Eligible Activities expenses as contemplated herein shall be subject to the following conditions precedent which must be satisfied by the Owner as required herein, except as expressly provided in this Agreement or otherwise waived in writing by the GTCBRA. It is expressly agreed that the GTCBRA makes or gives no assurance of payment to the Owner by the mere fact that an Eligible Activity or a dollar amount for such activity is identified in the Work Plans, or as hereafter supplemented or amended, and that its designated contract manager shall have the right to review and approve all written summaries of and invoices for Eligible Activities for the reasonableness of services performed by any Environmental Consultant under this Agreement. However, so long as an Eligible Activity by the Owner has been approved and is authorized by Act 381 and has been completed and approved in accordance with the following procedure and this Agreement, Owner shall be entitled to reimbursement of its Eligible Activities expenses.

(a) Before commencing work on each stage of Eligible Activities and pursuant to the policies adopted by the GTCBRA, the Owner or their designee will present a project budget for each stage to the GTCBRA Director at least two weeks prior to the next regular meeting of the GTCBRA. The project budget will be submitted at each such stage of the Eligible Activities: BEA activities; due care 7(a) obligations; and additional response activities and, if applicable, lead and asbestos abatement, demolition, site preparation and infrastructure; and will contain detailed line item cost estimates.

- (b) The Owner shall submit invoices of its expenses and a written statement demonstrating a factual basis that it has completed any Eligible Activities to the GTCBRA Director, for preliminary review and approval, within 60 days following Owner's payment of invoice and receipt of a Certificate of Occupancy for its project (or at such later time as may be reasonable in order to assemble, prepare and submit a package of invoices for a single review by GTCBRA Director), or within 60 days of the mutual execution of this Agreement, whichever is later. Pursuant to Section 2.2, above, the GTCBRA shall not have any obligation to reimburse any invoice that is submitted to the Authority later than 60 days from the mutual execution of this Agreement, 60 days following Owner's payment of invoice and receipt of a Certificate of Occupancy for its project, or one year after the original invoice date, whichever is later, regardless of when payment on the invoice was made. Within 14 days of receipt of the invoice, the GTCBRA Director shall review the invoice to determine the reasonableness of the invoice and activity as eligible, and recommend approval or denial of the invoice, in part or in full, at a meeting of the GTCBRA. In the event of an objection to the invoice, the GTCBRA Director will notify the Owner, and the Owner shall meet with the GTCBRA Director and resolve or cure the objection. If the GTCBRA does not authorize payment on an invoice, then there shall be no obligation on the part of the GTCBRA to pay the invoice absent a determination by a court of competent jurisdiction that the GTCBRA has the obligation to pay such invoice.
- (c) No action, suit, proceeding or investigation shall be pending before any court, public board or body to which the Owner, the County or the GTCBRA is a party, or threatened against the Owner, the County or the GTCBRA contesting the validity or binding effect of this Agreement or the validity of the Brownfield Plan or which could result in an adverse decision which would have one or more of the following effects:
 - (1) A material adverse effect upon the ability of the GTCBRA to collect and use Tax Increments to pay the obligations.
 - (2) A material adverse effect upon the ability of the Owner to conduct Eligible Activities.
 - (3) Any other material adverse effect on the Owner's or the GTCBRA's ability to comply with the obligations and terms of this Agreement, or the Brownfield Plan.
- (d) There shall have been no Event of Default by the Owner and no action or inaction by the Owner eventually which with the passage of time would likely become an Event of Default.
- (e) The Owner shows it is (1) owner of a portion the Site; (2) has, in any conveyance of any portion of the Site, not also conveyed rights hereunder to the transferee; or (3) has retained rights hereunder prior to conveyance of the Site; or (4) the Site is

- under land contract, and the Owner is not in default on any contract or other agreement relating to its ownership, development, or use of the Site.
- (f) Proper approvals required under applicable federal and state laws or regulations, and local ordinances, codes or regulations for land uses and development have been secured.
- (g) The Owner has consent of any affected utility for relocation, burial or the activity to accomplish the Eligible Activities.
- (h) The Owner retains an Environmental Consultant or Contractor to advise, conduct, or complete the Eligible Activities related to the Pay-As-You-Go obligations as set forth in this Agreement.
- (i) There is no change in law which would have one or more of the effects described above.
- (j) Except as specifically set forth in this Agreement, any Tax Increment Revenues owed to a prior owner of the Site for Eligible Activities undertaken on the Site shall be paid to the prior owner of the Site pursuant to the policies and procedures of the GTCBRA unless otherwise directed by written agreement between the prior owner and the Owner. Unless otherwise allowed by Act 381, the Owner has no right to any Tax Increment Revenues for any Eligible Activity undertaken on the Site prior to its purchase of the Site.
- (k) If for any reason the Owner is unable to obtain title to the site, the GTCBRA is not obligated to perform any of the terms of this Agreement.
- (l) During the term reimbursement, the Owners shall provide to the GTCBRA an annual report of investment made; number of residential units; the amount, by square foot of new or rehabilitated residential, retail, commercial, or industrial space; and the number of new jobs created. The report for the preceding year shall be delivered to the GTCBRA Director no later than March 1 of each year.

ARTICLE 6.

OWNER'S ENVIRONMENTAL CONSULTANT OR THEIR CONTRACTOR RESPONSIBILITIES

Section 6.1 <u>Eligible Activities and Due Care Obligation</u>. The Owner covenants that it will contract with a competent and qualified Environmental Consultant(s) ("Environmental Consultant") and/or other competent and qualified contractors or subcontractors ("Contractors") to conduct and complete the Eligible Activities set forth in this Agreement and as set forth in the Act 381 Work Plans, as amended or supplemented, or the Brownfield Plan, as amended or

supplemented, and to meet any due care obligation under Sec. 20107a, NREPA, MCL 324.20107a, in accordance with any EGLE requirements and approval. Each Environmental Consultant or Contractor hired by Owner shall be responsible for the activities that they perform on the Property, but the Environmental Consultant or Contractor shall not be liable for the actions of any persons performing work on the Property that are not performing work directly or indirectly for the Environmental Consultant or Contractor.

- Section 6.2 Permits. The Environmental Consultant or Contractors shall examine all permits and licenses pertaining to the Site or Development to determine whether all permits and licenses required to be issued by any governmental authority on account of any or all of the activities on the Site or the Development have been obtained or issued and are in full force and effect, and whether the Site or the Development and the activities there are in compliance with the terms and conditions of such permits and licenses, but limited to only those Eligible Activities performed by Owner's Environmental Consultant or Contractors, and specifically excludes all other activities performed by other Environmental Consultants or Contractors performing activities retained by another third party.
- Section 6.3 <u>ASTM</u> and <u>Industry Standards</u>. The Owner, Environmental Consultant, or Contractors shall perform all services and Eligible Activities under this Agreement in accordance with any applicable *ASTM* or other industry standards.
- Section 6.4 Other Services Performed for Owner. It is expressly understood that GTCBRA is not responsible for payment or reimbursement of any services for or expenses incurred by the Environmental Consultant and/or Owner that are not within the scope of or in accordance with all of the terms, conditions and provisions of this Agreement. This Agreement shall not be deemed or construed to create any rights to reimbursement or otherwise in the Environmental Consultant or Contractors, or any third parties; specifically, this Agreement shall not be construed to create any third-party beneficiary contract or claim.
- Section 6.5 <u>Regulatory Liaison and Data and Reports</u>. If applicable, the Environmental Consultant or Contractors will provide communication services and attend meetings with the EGLE and MSF as it relates to those Eligible Activities performed by Owners Environmental Consultant or Contractors. Environmental Consultant or Contractor shall:
 - (a) Submit reports and test results first to the Owner, and shall submit documents to GTCBRA Director within 5 days thereafter.
 - (b) Make known the provisions of this subparagraph to all Environmental Consultants and Contractors, who shall be bound by the confidentiality provisions of this Agreement.
 - (c) Submit any such written reports marked "DRAFT FOR DISCUSSION PURPOSES ONLY." To the extent GTCBRA or its designated agent reviews or receives a document marked "confidential," it shall be kept confidential except as prohibited by the Freedom of Information Act or other law or regulation.

- (d) Disclose on request to GTCBRA Director all data, reports and test results generated by the Environmental Consultant or Contractors within the scope of this Development and Reimbursement Agreement, or in connection with the Development.
- Section 6.6 Other Agreements. The Owner covenants that it will obtain a warranty from the Environmental Consultant or Contractor that it is not a party to any other existing or previous agreement which would adversely affect the Environmental Consultant's or Contractor's ability to perform the services with respect to the Eligible Activities.
- Section 6.7 <u>Contractors</u>. If the Owner hires any Environmental Consultant or Contractor, or retains any person, firm or corporation to perform services related to Eligible Activities under this Agreement, the Owner shall first secure the written acknowledgment from such party that such party is not and shall not be or act as an agent or employee of the GTCBRA, nor assume or create any duty, commitment or obligation on behalf of nor bind the GTCBRA in any respect whatsoever. A copy of such written acknowledgment shall be provided to GTCBRA.
- Section 6.8 <u>Non-Discrimination Clause</u>. Neither the Owner, Environmental Consultant nor Contractor shall discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, or marital status. A breach of this provision may be regarded as a material breach of this Agreement.
- Section 6.9 <u>Independent Contractor</u>. The Environmental Consultant and Contractors shall perform their services under this Agreement entirely as independent contractors, and shall not be deemed an agent, employee or legal representative of the GTCBRA or the County. The GTCBRA, County, Owner, Environmental Consultant and Contractors shall each have and maintain complete control over all their respective employees, agents and operators. Facts or knowledge of which the Environmental Consultant or Contractors become aware shall not be imputed to GTCBRA without communication to and receipt by managerial officials or employees of GTCBRA. The Environmental Consultant or Contractors have no authority to assume or create, and will not assume or create, any commitment or obligation on behalf of the GTCBRA in any respect whatsoever. Further, the Environmental Consultant or Contractors shall exercise their independent judgment for the services provided in this Agreement.
- Section 6.10 <u>Disposal of Hazardous Waste</u>. In the event that samples or other materials contain substances classified as "hazardous waste" under state or federal law, the Owner shall, under a manifest signed by the Owner or its agent, as the generator, have such samples transported for final disposal to a location selected by the Owner or its Environmental Consultant or Contractors. It is expressly understood that the GTCBRA has no oversight or other control or authority over the Owner's obligation to properly dispose of Hazardous Waste under the terms of this Section.
- Section 6.11 <u>Compliance With Laws</u>. While on the Site or Development, the Owner, the Environmental Consultant, and the Contractors shall impose work orders on their employees, agents and subcontractors which are designed to assure that they comply with all applicable

federal, state and local laws and regulations (including occupational safety and environmental protection statutes and regulations) in performing services under this Agreement, and shall comply with any directions of governmental agencies relating to site safety, security, traffic or other like matters.

Section 6.12 <u>Limitation of Liability</u>.

- (a) <u>Defend, Indemnify and Hold Harmless</u>. Notwithstanding any other provision of this Agreement, the Owner shall obtain Consultant's written agreement to defend, indemnify and hold the Indemnified Persons harmless against and from any loss, expense (including reasonable counsel fees) or liability of any nature due to any and all suits, actions, legal or administrative proceedings, or claims arising or resulting from injuries to persons or property caused by, related to or arising as a result of Consultant's or Contractor's acts or omissions, including:
 - (1) Those which the GTCBRA may sustain as a result of the failure of the Consultant to comply with the provisions of this Agreement; and/or
 - (2) Those which result from or arise out of any acts or omissions, negligent or otherwise, of the Consultant's employees, agents, contractors, or subcontractors in the performance of the work specified in this Agreement.
 - (3) This indemnity shall only apply to the Consultant or Contractor's actions, and the Consultant or Contractor shall have no obligation to indemnify, defend or hold harmless the Indemnified Persons for any loss, liability, claim, damage, cost or expense arising out of, related to or resulting from any activities performed by other environmental Consultants, Contractors, or Subcontractors on the Property.
- (b) Contribution. The Owner shall obtain written acknowledgment that the Consultant and any Contractor, could be liable to the GTCBRA for all damage, loss, injury or expense to the extent such person or entity's acts or omissions arising out of the performance of activities under this Agreement are actionable negligence or gross negligence, or constitute intentional misconduct; the Consultant and any Contractor, shall be liable for contribution to the GTCBRA for any such damage, loss, injury or expense of a third party arising out of such activities, notwithstanding Sec. 20128 of the NREPA, MCL 24.20128, for releases aggravated or proximately caused by the Consultant. This paragraph shall not affect any other liabilities or remedies of the GTCBRA, but is limited to only those eligible Activities performed by the Owner's Environmental Consultant, and specifically excludes all other activities performed by other Environmental Consultants, Contractors, or Subcontractors performing activities.
- (c) <u>Survivorship of Covenants</u>. Any Consultant's or Contractor's, indemnity, hold harmless and release shall survive the termination of this Agreement and the Consultant's agreement with the Owner, but is limited to only those Eligible

- Activities performed by the Owner's Environmental Consultant, and specifically excludes all other activities performed by other Environmental Consultants, Contractors, or Subcontractors performing activities.
- (d) The written agreement in subparagraph (a) of this section and written acknowledgment in subparagraph (b) shall be filed with the GTCBRA before any work begins or before any reimbursement under the terms of this agreement.
- Section 6.13 <u>Environmental Consultant or Contractor Insurance</u>. The Owner shall assure that the Environmental Consultant and Contractors performing any part of the Eligible Activities covered by this Agreement shall obtain and maintain the following policies of insurance:
 - (a) Worker's Compensation Insurance in the amounts required under the laws of the State of Michigan;
 - (b) Comprehensive General Liability and Automobile Insurance for bodily injury, death or loss or damage to property or third persons in the minimum amount of at least \$1 million per occurrence, which policy shall name the GTCBRA and the County as additional insured to the extent of the indemnity provided in Section 2.3.
 - (c) Pollution or Environmental Impairment Insurance in the amount of at least \$ 1 million per occurrence.
 - (d) As to the Environmental Consultant only, Professional Liability Insurance in the minimum amount of \$1 million per occurrence.
 - (e) The Owner shall furnish to GTCBRA a certified copy of such policies of insurance within 30 days of the date of the commencement of the Eligible Activities by such Environmental Consultant or Contractor, and the period of coverage shall commence with the date of performance of the first Eligible Activity by such insured person or entity. The limits of insurance shall not be construed as a limitation on the Environmental Consultant's or Contractor's liability for damages, costs or expenses under this Agreement.
 - (f) Upon showing of no or minimal environmental impairment risk with respect to the activities to be performed by any specific contractor or sub-contractor, the Owner may request in writing a reduction of the amount of coverage in Section 6.12(b) to \$500,000; upon the same showing, the Owner may also request as to a specific Environmental Consultant or Contractor a waiver of the Environmental Impairment Insurance required by Section 6.12(c). The GTCBRA will provide written documentation in the event it approves of such a request, which shall be treated as an amendment to this Agreement effective on the date of such written approval.

ARTICLE 7.

REPRESENTATIONS AND WARRANTIES

Section 7.1 <u>Representations and Warranties of GTCBRA</u>. GTCBRA represents and warrants to the Owner that:

- (a) GTCBRA is a public body corporate, established pursuant to Act 381, with all necessary corporate powers pursuant to that Act to enter into and perform this Agreement.
- (b) The execution and delivery of this Agreement has been duly authorized by all requisite action on the part of the GTCBRA, and this Agreement constitutes a valid and binding agreement of the GTCBRA enforceable in accordance with its terms, except as enforce ability may be limited by bankruptcy, insolvency, fraudulent conveyance or other laws affecting creditors' rights generally, now existing or thereafter enacted, and by the application of general principles of equity, including those relating to equitable subordination.

Section 7.2 <u>Representations and Warranties of the Owner</u>. The Owner represents and warrants to the GTCBRA that:

- (a) The Owner is a limited liability company duly formed under the State of its organization with power under the laws of such state and registration to conduct business in the State of Michigan, necessary to carry on its business as now being conducted and has the power and authority to consummate the transactions contemplated under this agreement by the Owner.
- (b) The execution and delivery of this Agreement and the consummation of the transactions contemplated hereby have been duly authorized by all requisite action on the part of the Owner, and this Agreement constitutes a valid and binding agreement of the Owner in accordance with its terms, except as enforce ability may be limited by bankruptcy, insolvency, fraudulent conveyance or other laws affecting creditors' rights generally, now existing or hereafter enacted, and by the application of general principles of equity, including those relating to equitable subordination.
- (c) Except as part of the performance and completion of Eligible Activities under the terms of this Agreement, the Owner or its Contractors shall not use the Site for the storage, treatment or disposal of hazardous or toxic wastes of unaffiliated third parties and shall comply with all applicable federal, state and local laws, regulations, rules, ordinances, codes, decrees and orders in connection with any use of the Site, and shall obtain all necessary permits in connection therewith.
- (d) Owner warrants that it will comply with all obligations, covenants and conditions required of it or its agents or Contractors under the terms of this Agreement.

- (e) Owner shall comply with all due care obligations under Sec. 7a of Part 201 of the NREPA.
- (f) Owner has not made any misrepresentation of fact in the inducement or in the performance or administration of this Agreement.

ARTICLE 8.

OWNER FINANCIAL ASSURANCES

Section 8.1 <u>Insurance.</u> The Owner shall obtain and provide proof of the following current inforce insurance:

- (a) If applicable, Worker's Compensation in the amounts required under the laws of the State of Michigan;
- (b) Comprehensive General Liability, including Umbrella Liability Insurance for any such underlying liability, and Automobile Insurance for bodily injury, death or loss or damage to property of third persons in the minimum amount of \$2 million per occurrence.

The Owner shall furnish to GTCBRA a certified copy of such policies within 14 days of the date of this Agreement and the period of coverage shall commence with the date of performance of the first Eligible Activity. GTCBRA will review the certified policies within 14 days of their receipt to determine if the insurance requirements have been satisfied. If the policies do not fully cover the Owner's liability, including indemnity obligations, under this Agreement, then the GTCBRA reserves its right to increase the amount of other financial assurances under Article 8 of this Agreement. The limits of insurance shall not be construed as a limitation on the Owner's liability for damages, costs or expenses under this Agreement.

Section 8.2 <u>Deduction from Owner's Right to Reimbursement</u>. The Owner grants the GTCBRA the right to deduct or set off from any reimbursement obligation to Owner any Transaction Costs incurred by the GTCBRA as a result of the successful enforcement of the terms of this agreement upon the occurrence of a breach of this Agreement or Event of Default by the Owner.

ARTICLE 9.

DEFAULT, REMEDIES, AND TERMINATION

Section 9.1 Remedies Upon Default. Upon the occurrence of an Event of Default, the non-defaulting party may terminate this agreement by giving written notice to the defaulting party, and the defaulting party shall have 28 days to cure the default. If the default is not cured within this time period, then the non-defaulting party shall have the right to terminate this Agreement or, at

the election of such non-defaulting party, may obtain any form of relief permitted under this Agreement, and any applicable laws and court rules of the State of Michigan, including the right to seek and obtain a decree of specific performance of a court of competent jurisdiction. Any right or remedy provided by a specific provision of this Agreement shall be deemed cumulative to, and not conditioned on, any other remedies upon default. The prevailing party shall be entitled to an award of reasonable costs and attorney fees.

Section 9.2 Tax Valuation and Payment of Tax Increment Revenue Shortfall. Owner and GTCBRA have entered into this Agreement in reliance on certain assumptions about the increase in tax value of the Property that will be created by the Development on Owner's portion of the Site, as contained in the Brownfield Plan. Owner waives, to the full extent authorized by law, any right to appeal the tax valuation of the Property below the amount of \$4,975,000 after completion of construction during the time that Tax Increment Revenues are being captured to pay back any obligation pursuant to this Agreement. Owner further agrees that if there is a tax appeal of the valuation of all or any part of the Property below such amount above, during the time of tax capture provided for in the Brownfield Plan and this Agreement, whether by Owner, a future tenant or any other future owner, Owner shall be responsible for paying GTCBRA the amount of the difference between the anticipated tax capture and the actual tax capture as a condition of receiving reimbursement hereunder. This obligation may be assigned by written agreement between Owner and any future tenant or owner of the Property. A copy of such assignment shall be provided to the GTCBRA.

ARTICLE 10.

MISCELLANEOUS

Section 10.1 <u>Term</u>. The term of this Agreement shall commence on the date first written above and shall expire upon payment in full of GTCBRA's obligations under the Debt Obligation and shall not exceed the term of the Brownfield Plan.

Section 10.2 <u>Sale or Transfer of Eligible Property or Site within the Brownfield Plan</u>. Up until the Owner has satisfactorily completed its Eligible Activities and performed its obligations under the terms of this Agreement, the Owner shall not sell, convey, or transfer ownership of any portion of the eligible property to another owner to carry out the purposes and goals of the Brownfield Plan, or any existing Act 381 Work Plans, as described in this Agreement without the written approval of the GTCBRA. The GTCBRA, in its sole discretion, will determine whether an amendment to the Brownfield Plan is necessary. The preceding sentence does not prohibit the Owner from selling property or units within structures to third parties for the land uses as contemplated by the Development. This section shall not apply to: (a) assignments between governmental entities (b) assignments for financing required for the development; (c) the establishment of another entity which shall operate the premises for the infrastructure purposes.

The Owner waives the right to reimbursement for outstanding pay-as-you-go obligations, or any other reimbursement obligation of the GTCBRA, to be paid through Tax Increment Financing captured from the portion of the eligible property that is sold, conveyed, or transferred to carry out

the purposes and goals of the Brownfield Plan or any existing Act 381 Work Plan, as described in this Agreement unless the Owner complies with the following:

- (a) The Owner provides the prospective transferee with written notice of the Act 381 Work Plans, the nature and extent of Eligible Activities performed by the Owner pursuant to the Brownfield Plan, and the extent of any outstanding obligation for reimbursement for pay-as-you-go expenses from taxes to be captured from the property.
- (b) The Owner and the transferee enter into an allocation agreement covering how the Tax Increment Revenues collected on the property shall be distributed between the Owner and the prospective purchaser for any outstanding obligations or future obligations for Eligible Activities on the property.
- (c) The Owner provides the GTCBRA with copies of the written notice and the allocation agreement between the Owner and the transferee of the property prior to transfer of the property.
- (d) The parties acknowledge that the Pooled Reimbursement for the site as set forth in Section 2.2 above complies with the requirements of Section 10.2.

Section 10.3 <u>Assignment</u>. Neither this Agreement nor any of the rights or obligations contained within it may be assigned or otherwise transferred by the Owner, nor shall the benefits of this Agreement inure to the benefit of any trustee in bankruptcy, receiver or creditor of the Owner, whether by operation of law or otherwise, without the prior written consent of the GTCBRA which will not be unreasonably withheld. Any attempt to assign or transfer this Agreement or any of its rights without such written consent shall be null and void and of no force or effect, and a breach of this Agreement.

Section 10.4 <u>Notices</u>. All notices, certificates or communications required by this Agreement to be given shall be in writing and shall be sufficiently given and shall be deemed delivered when personally served, or when received if mailed by registered or certified mail, postage prepaid, return receipt requested, addressed to the respective parties as follows:

If to GTCBRA:

Heidi Scheppe, Grand Traverse County Treasurer Grand Traverse County Brownfield Redevelopment Authority 400 Boardman Avenue Traverse City, MI 49684

With copies to:

Olson, Bzdok & Howard, P.C., Attorneys for GTCBRA 420 E. Front Street Traverse City, MI 49686 Environmental Consulting & Technology, Inc. 3399 Veterans Drive Traverse City, MI 49684

If to the Owner:

GLC Northern Michigan Pine, LLC 112 West Jefferson Blvd., Suite 200 South Bend, Indiana 46601 Attn: Jeff Smoke

or to such other address as such party may specify by appropriate notice.

Section 10.5 <u>Amendment and Waiver</u>. No amendment or modification to or of this Agreement shall be binding upon any party hereto until such amendment or modification is reduced to writing and executed by all parties hereto. No waiver of any term of this Agreement shall be binding upon any party until such waiver is reduced to writing, executed by the party to be charged with such waiver, and delivered to the other parties hereto.

Section 10.6 <u>Entire Agreement</u>. This Agreement contains all agreements between the parties. There are no other representations, warranties, promises, agreements or understandings, oral, written or implied, among the parties, except to the extent reference is made thereto in this Agreement.

Section 10.7 <u>Execution in Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be an original and all of which shall constitute the same instrument.

Section 10.8 <u>Captions</u>. The captions and headings in this Agreement are for convenience only and in no way limit, define or describe the scope or intent of any provision of this Agreement.

Section 10.9 <u>Applicable Law</u>. This Agreement shall be governed in all respects, whether as to validity, construction, performance and otherwise, by the laws of the State of Michigan.

Section 10.10 <u>Mutual Cooperation</u>. Each party to this Agreement shall take all actions required of it by the terms of this Agreement as expeditiously as possible and shall cooperate to the fullest extent possible with the other parties to this Agreement and with any individual, entity or governmental agency involved in or with jurisdiction regarding the purposes of this Agreement. Each party to this Agreement shall execute and deliver all documents necessary to accomplish the purposes and intent of this Agreement, including, but not limited to, such documents or agreements as may be required by the Owner's lenders with respect to the Project to secure the Owner's financing from such lenders.

Section 10.11 <u>Binding Effect</u>. This Agreement shall be binding upon the parties hereto, and in the event of assignment under Sec. 11.2 upon their respective successors, transferees, and assigns.

Owner shall provide written notice prior to transfer or assignment of Owner's interest to any subsequent purchaser and assign of the existence of this Agreement.

Section 10.12 <u>No Waiver</u>. No waiver by either party of any default by the other party in the performance of any portion of this Agreement shall operate or be construed as a waiver of any future default, whether like or different in character.

Section 10.13 <u>Survival of Covenants</u>. Except for the financial obligations, the covenants and provisions shall survive the term of this Agreement.

Section 10.14 <u>No Third-Party Beneficiaries</u>. This Agreement shall not be deemed or construed to create any rights to reimbursement or otherwise in the Environmental Consultant, Contractors, or any third parties. This Agreement shall not be construed to create any third party beneficiary contract or claim, and the parties intend there to be no third party beneficiaries.

Section 10.15 <u>Disputes</u>. The parties acknowledge and agree that any disputes arising under this Agreement shall be resolved by a court of competent jurisdiction sitting in Grand Traverse County, Michigan.

Section 10.16 <u>Digital Signatures</u>. The Parties acknowledge and agree under the Uniform Electronic Transactions Act, MCL 450.832, et seq. that this Agreement may be executed with the electronic signature of any person authorized and required to sign on behalf of the Parties to this Agreement.

IN WITNESS WHEREOF, the GTCBRA and the Owner have caused this Agreement to be duly executed and delivered as of the date first written above.

| Owner: |
|----------------------------------|
| GLC Northern Michigan Pine, LLC |
| Jeff Smoke |
| 34136946B6E241C By: |
| Its:Manager |
| |
| GRAND TRAVERSE COUNTY BROWNFIELD |
| REDEVELOPMENT AUTHORITY |
| Gary Howe |
| Ву: |
| Its: Chairman |
| |
| Approved as to form: |
| Scott W. Howard |
| 3BGB00ABD5DA467 |

By: Scott Howard Its: Attorney

With Consent of Original Developer as to the allocation of the Pooled Reimbursement from the Site set forth in Exhibit E hereto.

Original Developer

Pine Street Development One, LLC

Erik Falconer

Bv:

Its: Managing Member

EXHIBIT A DESCRIPTION OF SITE

ORIGINAL TAX ID 28-51-794-001-00 (now known as both Tax ID 28-51-794-01 and 28-51-794-02)

And legal described as the entirety of:

PINE STREET (66')

PARCEL A: PART OF BLOCK 1 OF THE ORIGINAL PLAT OF TRAVERSE CITY, GRAND TRAVERSE COUNTY, MICHIGAN BEING MORE FULLY DESCRIBED AS FOLLOWS:

BEGINNING AT THE NORTHEAST CORNER OF SAID BLOCK 1; THENCE SB9° 56′ 57″W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET, THENCE S00° 15′ 00″E, 208.84 FEEI; THENCE SB9° 56′ 57″E, 134.74 FEET TO THE WEST RIGHT OF WAY LINE OF PINE STREET; THENCE N00° 15′ 00″W ALONG THE WEST RIGHT OF WAY LINE OF PINE STREET; 209.00 FEET TO THE POINT OF BEGINNING.

PARCEL B:

PART OF BLOCK 1 OF THE ORIGINAL PLAT OF TRAVERSE CITY, GRAND TRAVERSE COUNTY, MICHIGAN BEING MORE FULLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHEAST CORNER OF SAID BLOCK 1; THENCE S89° 56' 57"W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET TO THE POINT OF BEGINNING; THENCE CONTINUING S89° 56' 57"W ALONG THE SOUTH RIGHT OF WAY LINE OF FRONT STREET, 134.74 FEET TO THE BANK OF THE BOARDMAN RIVER; THENCE 528° 35' 30"W ALONG THE BOARDMAN RIVER, 80.77 FEET; THENCE 541° 36' 59"W ALONG THE BOARDMAN RIVER, 102.44 FEET; THENCE S36° 28' 38"W ALONG THE BOARDMAN RIVER, 75.06 FEET; THENCE S89° 58' 57"E, 285.90 FEET; THENCE N00° 15' 00"W, 208.84 FEET TO THE POINT OF BEGINNING.

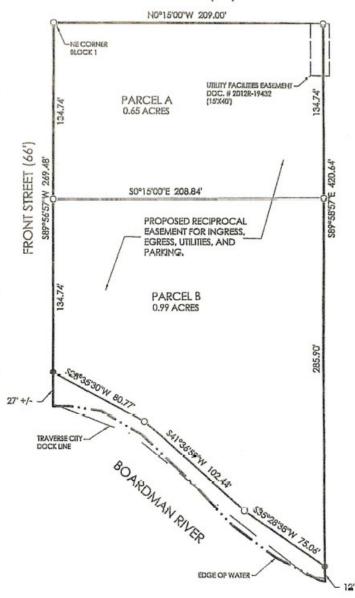


EXHIBIT B DEPICTION OF SITE

ALL WITHIN BORDER BELOW



EXHIBIT C

EXHIBIT D

EXHIBIT E

EXHIBIT E - Agreed Upon Tax Increment Revenue Capture Available to each Developer (Percentage Splits of Available TIR by Year to Phase 1 and Phase 2)

305 and 309 W. Front Street, Traverse City MI

AS OF DATE: 4/19/2021

| | Capture Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | TOTAL |
|---|---------------------------|-------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|--------------|
| | Calendar Year | 2019 | 2020 * | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | |
| BROWNFIELD (BRA) | Brownfield Plan Year | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | |
| Total Brownfield Capturable TIF Revenue off of PFTV Estimate (04/7/2021) to | _ | \$ 26 | \$ 33,525 | \$ 206,909 | \$ 263,851 | \$ 347,616 | \$ 352,980 | \$ 358,418 | \$ 363,933 | \$ 369,525 | \$ 375,195 | \$ 380,945 | \$ 111,159 | \$ 42,453 | \$ 3,206,535 |
| Developers ^^ | | | | | | | | | | | | | | | |
| DEVELOPER BY PHASE | | | | | | | | | | | | | | | |
| Phase 1 (305 W Front) | Annual %-age Split of TIR | 100% | 100% | 100% | 100% | 50% | 50% | 50% | Odd Year | 0% | 0% | 0% | 0% | 0% | |
| | Annual TIR Payoff | \$ 26 | \$ 326,268 | \$ 206,909 | \$ 263,851 | \$ 173,808 | \$ 176,490 | \$ 179,209 | \$ 46,330 | s - | s - | ş - | s - | \$ - | \$ 1,372,890 |
| | | | | | | | | | | | | | | | |
| Phase 2 (309 W Front) | Annual %-age Split of TIR | 0% | 0% | 0% | 0% | 50% | 50% | 50% | Odd Year | 100% | 100% | 100% | 100% | 100% | |
| | Annual TIR Payoff | \$ - | \$ - | \$ - | \$ - | \$ 173,808 | \$ 176,490 | \$ 179,209 | \$ 317,603 | \$ 369,525 | \$ 375,195 | \$ 380,945 | \$ 111,159 | \$ 42,453 | \$ 2,126,388 |

NOTES:
**Reflected in Calendar Year 2020 (as of December 31, 2020) is the New Tax Increment Revenue generated from the Phase 1 Project in that year plus what the currently available total amount of captured tax increment revenue (\$292,743) that the County has captured from the beginning date of the Brownfeld Plan. The \$292,743 of accumulated tax increment revenue experience assigned to the Phase 1 Project.

**See April 7, 2021 Brownfeld Plan budget Line item Adjustment Administrative Amendment Request 92 of GTOBRA, Table A – Tax increment Revenue Reimbursement Allocation Table.

1. Calendar Year 2023 is first year of 5050 spit between Phase 1 (305 W Front) Projects.

2. Once Phase 1 (305 W Front) Eligible Activity costs reimbursement is fully satisfied, Phase 2 (309 W Front) Projects.